



## DANVILLE UTILITY COMMISSION AGENDA

### CITY COUNCIL CHAMBERS

March 24, 2025

4:00 PM

#### A. CALL TO ORDER

#### B. ROLL CALL

#### C. ITEMS FOR DISCUSSION

1. Minutes of the February 24, 2025 Commission Meeting
2. Review of January Financial Statements
3. Discussion on Utility Rates

#### D. PUBLIC COMMENT

*Members of the public who desire to speak on any item not on the agenda will be heard during this period. The Chairman/Vice Chairman of the Commission may restrict the number of speakers and limit the length of public comment to three minutes for individuals and five minutes for groups. The group must be present and have a single speaker to be eligible for the five-minute comment period. Sign up shall be in-person and closes when the meeting starts. Comments shall be limited to the provision of information to the Commission and not for the answering of questions.*

#### ADJOURN

*Next Meeting: April 28, 2025 at 4:00pm*



**Danville Utility  
Commission**

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# STAFF REPORT

DATE: March 24, 2025  
TO: Danville Utility Commission  
FROM:  
RE: Minutes of the February 24, 2025 Commission Meeting

## **ATTACHMENTS**

1. February 24 2025 DUC Minutes



**Danville Utility Commission**  
4:00 p.m. February 24, 2025 Meeting  
Council Chambers, City Hall  
**Minutes**

**Commission Members Present:** Earl Reynolds\*, Gary Miller, Sheila Williamson-Branch, Anna Kautzman, Murray Whittle, Mary Williamson, Steven Merricks

\*Acting City Manager

**Commission Members Absent:** Helm Dobbins, Vanessa Cain

**Staff Present:** Ryan Dodson, Jason Grey, Janet Davis, Amy Chandler, Tiffany Swanson-Jones

**Others Present:**

**Call to Order**

Chairman Kautzman opened the meeting and asked that the attendance be recorded. As a quorum was present, the meeting was called to order.

**Discussion/Business Items**

Minutes of January 27, 2025 Commission Meeting

Ms. Kautzman asked for any corrections, deletions, or adjustments to the minutes from January 27, 2025.

Mr. Merricks made a motion to approve the minutes and Ms. Williamson-Branch seconded. All members voted in favor, and the motion was carried unanimously.

Review of Utilities' Financial Statements

Ms. Chandler presented the December financial statements for each utility fund.

Fiscal Year 2026 Budget Follow Up

Preliminary FY 2026 budget proposals were reviewed at the January 27th Commission meeting. Jason Grey and Tiffany Swanson-Jones were available to answer any follow up questions from commissioners.

Ms. Williamson-Branch made a motion that the Danville Utility Commission approve the Utility Department's Proposed Fiscal Year 2026 Budget for submission to City Council with the Commission's recommendation for its adoption by the Council. She further moved that staff make the budget expenditure adjustments necessary to bring the budgets back into balance

and brief the Commission on actions taken at the April 28th meeting, should on-going evaluations reveal revenue shortfalls. Ms. Williamson seconded the motion. All members voted in favor and the motion was passed.

Customer Electric Outage Notification System

Jason Grey and Janet Davis presented information on the proposed Smart Thermostat Program. This program would look to utilize existing smart thermostats and pre-cool or pre-heat homes prior to a peak electric event and offer the residential user an incentive.

Mr. Reynolds made a motion that the Danville Utility Commission recommend to City Council approving the Smart Thermostat residential peak shaving program. Ms. Williamson-Branch seconded. All members voted in favor and the motion passed.

Department Discussions

Rhonda Spraggins from Danville, Virginia, spoke to the commission regarding her utility department experience and the cost of Danville’s utilities and other localities in Virginia.

Mr. Grey mentioned the ice storm that recently occurred and commended the employees who worked over five days to restore power after that and the windstorm that followed. Mr. Reynolds added that restoration was restored in a safe and efficient way. Dr. Miller said that the employees worked relentlessly to restore power and thanked them for their work. He also added that all utilities for Danville are lumped together.

Adjournment

Chairman Kautzman stated the next meeting is scheduled for March 24, 2025. Mr. Merricks made a motion to adjourn the meeting. There being no further business, Chairman Kautzman adjourned the meeting at 4:36 p.m.

Submitted by Janet C. Davis  
Secretary to the DUC

March 24, 2025  
Date Approved  
  
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Chairman  
Danville Utility Commission



**Danville Utility  
Commission**

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# STAFF REPORT

DATE: March 24, 2025  
TO: Danville Utility Commission  
FROM: Amy Chandler, Assistant Director of Finance  
RE: Review of January Financial Statements

January financials will be reviewed.

## **ATTACHMENTS**

1. DUC Financial Statement Packet Jan 2025

**CITY OF DANVILLE  
UTILITY FUNDS  
COMBINING STATEMENT OF NET ASSETS - UNAUDITED  
JANUARY 31, 2025**

	<u>WASTEWATER</u>	<u>WATER</u>	<u>GAS</u>	<u>ELECTRIC</u>	<u>TELECOM</u>	<u>JANUARY 31, 2025</u>
<b>ASSETS</b>						
Equity in pooled Cash and Investments	\$ 7,768,701.67	14,486,607.87	11,465,797.37	18,780,984.75	1,450,172.39	53,952,264.05
Receivables (Net of allowances for Uncollectible):						
Accounts	1,289,173.17	1,229,362.83	3,078,305.34	18,128,013.64	43,149.30	23,768,004.28
Power/Gas Cost Recovery	-	-	23,554.16	(253,706.14)	-	(230,151.98)
Prepays	-	-	-	40,871.67	-	40,871.67
Pension Assets	241.00	437.00	339.00	1,270.00	52.00	2,339.00
Inventory of Gas, Materials and Supplies, at Cost	-	1,051,197.73	771,475.83	3,719,237.79	245,200.67	5,787,112.02
Fixed Assets	109,187,669.72	92,280,909.67	73,794,536.21	349,012,433.01	11,371,780.56	635,647,329.17
Accumulated Depreciation	(56,119,903.61)	(47,051,294.15)	(33,567,968.90)	(156,582,211.21)	(5,387,962.75)	(298,709,340.62)
Deferred Outflows - Pension	204,863.00	370,729.00	287,487.00	1,077,328.00	44,446.00	1,984,853.00
<b>TOTAL ASSETS</b>	<u><u>\$ 62,330,744.95</u></u>	<u><u>62,367,949.95</u></u>	<u><u>55,853,526.01</u></u>	<u><u>233,924,221.51</u></u>	<u><u>7,766,838.17</u></u>	<u><u>422,243,280.59</u></u>
<b>LIABILITIES AND NET ASSETS</b>						
<b>Liabilities</b>						
Accounts Payable	\$ 405,623.40	612,351.42	1,728,744.42	13,505,802.01	21,040.41	16,273,561.66
Accrued Interest Payable	15,546.25	112,859.51	8,814.80	614,005.89	-	751,226.45
Customer Deposits	-	-	-	4,054,918.67	-	4,054,918.67
Accrued Vacation, Sick Leave & Workers Comp.	720.00	172,113.20	95,148.63	671,420.51	10,630.38	950,032.72
Deferred Gain / Loss - Refunding Bonds	(78,868.45)	(76,871.53)	(39,796.29)	(883,111.04)	-	(1,078,647.31)
Original Issue Premium/Discount (Refunding Bonds)	100,565.96	1,325,392.63	47,116.76	6,446,030.99	-	7,919,106.34
General Obligation Bonds Payable	901,992.26	5,897,492.81	481,125.49	48,935,312.79	-	56,215,923.35
Revenue Bonds Payable	-	6,443,657.14	-	11,456,342.86	-	17,900,000.00
Long-Term Leases, Notes, and Contracts Payable	-	62,247.58	62,247.58	589,574.35	-	714,069.51
<b>TOTAL LIABILITIES</b>	<u><u>\$ 1,345,579.42</u></u>	<u><u>14,549,242.76</u></u>	<u><u>2,383,401.39</u></u>	<u><u>85,390,297.03</u></u>	<u><u>31,670.79</u></u>	<u><u>103,700,191.39</u></u>
<b>Net Assets</b>						
Contributed Capital	\$ 4,190,483.78	4,676,282.92	1,340,510.58	13,721,622.53	337,248.59	24,266,148.40
<b>Retained Earnings:</b>						
Restricted for Investment in Fixed Assets	\$ 47,953,592.56	26,901,413.97	38,335,363.19	112,754,023.67	5,646,569.22	231,590,962.61
Restricted for Incomplete Projects	7,333,386.23	12,410,899.31	4,456,217.42	13,325,725.84	525,386.96	38,051,615.76
Restricted for Subsequent Expenses	1,306,879.34	133,686.53	23,034.41	1,920,078.85	1,593.24	3,385,272.37
Net Pension Assets	241.00	437.00	339.00	1,270.00	52.00	2,339.00
Deferred Outflows - Pension	204,863.00	370,729.00	287,487.00	1,077,328.00	44,446.00	1,984,853.00
Unrestricted	200,582.62	3,695,987.46	9,314,660.02	6,811,203.59	1,224,317.36	21,246,751.05
<b>Total Retained Earnings</b>	<u><u>\$ 56,794,681.75</u></u>	<u><u>43,142,424.27</u></u>	<u><u>52,129,614.04</u></u>	<u><u>134,812,301.95</u></u>	<u><u>7,397,918.78</u></u>	<u><u>294,276,940.79</u></u>
<b>TOTAL NET ASSETS</b>	<u><u>\$ 60,985,165.53</u></u>	<u><u>47,818,707.19</u></u>	<u><u>53,470,124.62</u></u>	<u><u>148,533,924.48</u></u>	<u><u>7,735,167.37</u></u>	<u><u>318,543,089.19</u></u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u><u>\$ 62,330,744.95</u></u>	<u><u>62,367,949.95</u></u>	<u><u>55,853,526.01</u></u>	<u><u>233,924,221.51</u></u>	<u><u>7,766,838.16</u></u>	<u><u>422,243,280.58</u></u>

**CITY OF DANVILLE  
UTILITY FUNDS  
COMBINING STATEMENT OF REVENUES, EXPENSES,  
AND CHANGES IN FUND NET ASSETS  
FOR THE PERIOD ENDED JANUARY 31, 2025**

	<u>WASTEWATER</u>	<u>WATER</u>	<u>GAS</u>	<u>ELECTRIC</u>	<u>TELECOM</u>	<u>JANUARY 31, 2025</u>
Operating revenues:						
Charges for Services	\$ 5,716,469.59	5,559,510.21	10,435,353.35	85,472,126.67	497,743.08	107,681,202.90
Operating Expenses:						
Purchased Services	\$ -	-	6,521,953.93	64,106,784.69	37,216.02	70,665,954.64
Production	-	-	-	-	-	-
Transmission & Treatment	2,340,914.84	1,169,069.75	-	1,111,293.79	-	4,621,278.38
Engineering	-	147,539.34	168,740.16	785,556.77	-	1,101,836.27
Distribution	1,164,657.51	657,666.31	631,312.88	3,610,178.28	-	6,063,814.98
Service	72,729.55	120,410.94	33,733.78	-	-	226,874.27
Meters & Regulators	-	72,995.90	86,318.00	327,806.04	-	487,119.94
Administrative	1,687,683.51	2,351,505.42	2,339,165.41	8,703,391.91	552,555.25	15,634,301.50
Total Operating Expenses	\$ 5,265,985.41	4,519,187.66	9,781,224.16	78,645,011.48	589,771.27	98,801,179.98
Operating Income (Loss)	\$ 450,484.18	1,040,322.55	654,129.19	6,827,115.19	(92,028.19)	8,880,022.92
Non-Operating Revenues (Expenses):						
Jobbing Income (Loss)	26,022.39	164,374.81	350,290.19	858,534.72	4,536.21	1,403,758.32
Interest Income	99,980.73	180,820.58	168,367.10	304,823.02	19,018.19	773,009.62
Energy Efficiency Recovery	-	-	-	-	-	-
Gain (Loss) on Disposal of Property	1,451.00	-	3,570.00	2,175.00	-	7,196.00
Recoveries and Rebates	-	-	180.08	153,543.64	-	153,723.72
Interest Expense	(19,460.79)	(252,409.61)	(10,730.73)	(1,112,952.80)	-	(1,395,553.93)
Total Non-Operating Revenues (Expenses)	\$ 107,993.33	92,785.78	511,676.64	206,123.58	23,554.40	942,133.73
Income (Loss) Before Operating Transfers	\$ 558,477.51	1,133,108.33	1,165,805.83	7,033,238.77	(68,473.79)	9,822,156.65
Operating Transfers:						
Transfers In (Out)	(411,693.31)	(563,675.00)	(4,866,275.81)	(6,204,105.81)	(47,250.00)	(12,092,999.93)
Total Operating Transfers	\$ (411,693.31)	(563,675.00)	(4,866,275.81)	(6,204,105.81)	(47,250.00)	(12,092,999.93)
Net Income (Loss)	\$ 146,784.20	569,433.33	(3,700,469.98)	829,132.96	(115,723.79)	(2,270,843.28)
Net Assets - July 1, 2024, as restated	60,808,611.33	47,249,273.86	57,170,594.60	147,704,791.52	7,850,891.16	320,784,162.47
Net Income (Loss)	146,784.20	569,433.33	(3,700,469.98)	829,132.96	(115,723.79)	(2,270,843.28)
Contribution In Aid of Construction	29,770.00	-	-	-	-	29,770.00
Net Assets -June 30, 2025	\$ 60,985,165.53	47,818,707.19	53,470,124.62	148,533,924.48	7,735,167.37	318,543,089.19

UTILITY FUNDS  
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED  
FOR THE PERIOD ENDED JANUARY 31, 2025

**WASTEWATER**

	<u>ORIGINAL BUDGET 24-25</u>	<u>ADJUSTMENTS AND CARRYFORWARDS</u>	<u>CURRENT BUDGET 24-25</u>	<u>JANUARY 2025</u>	<u>PERCENT OF CURRENT BUDGET</u>	<u>JANUARY 2024</u>
OPERATING REVENUE	9,313,207.00		9,313,207.00	5,716,469.59	61.38%	5,355,318.73
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	3,885,859.00	138,670.59	4,024,529.59	2,340,914.84	58.17%	1,857,549.14
ENGINEERING	-	-	-	-		-
DISTRIBUTION	2,023,432.87	29,058.31	2,052,491.18	1,164,657.51	56.74%	1,043,259.99
SERVICE	178,689.57	-	178,689.57	72,729.55	40.70%	53,959.75
METERS & REGULATORS	-		-	-		-
DEPRECIATION	1,967,370.00	-	1,967,370.00	1,147,632.50	58.33%	1,166,649.39
BAD DEBT	36,000.00	-	36,000.00	45,894.24	127.48%	64,566.17
GENERAL & ADMINISTRATIVE	871,445.42	-	871,445.42	494,156.77	56.71%	437,385.50
TOTAL OPERATING EXPENSES	8,962,796.86	167,728.90	9,130,525.76	5,265,985.41	57.67%	4,623,369.94
OPERATING INCOME (LOSS)	<u>350,410.14</u>	<u>(167,728.90)</u>	<u>182,681.24</u>	<u>450,484.18</u>	<u>246.60%</u>	<u>731,948.79</u>
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	36,600.00		36,600.00	99,980.73	273.17%	121,691.76
RECOVERIES AND REBATES	-		-	-		-
GAIN/LOSS ON DISPOSAL	-		-	1,451.00		5,250.00
JOBGING INCOME (LOSS)	34,000.00		34,000.00	26,022.39	76.54%	20,213.11
INTEREST ON LONG TERM INDEBTEDNESS	<u>(35,250.00)</u>		<u>(35,250.00)</u>	<u>(19,460.79)</u>	<u>55.21%</u>	<u>(23,283.84)</u>
NET INCOME (LOSS)	<u>385,760.14</u>	<u>(167,728.90)</u>	<u>218,031.24</u>	<u>558,477.51</u>	<u>256.15%</u>	<u>855,819.82</u>
OPERATING TRANSFERS IN (OUT)	<u>(705,760.00)</u>		<u>(705,760.00)</u>	<u>(411,693.31)</u>	<u>58.33%</u>	<u>(411,693.31)</u>
NET INCOME AFTER TRANSFERS	<u><u>(319,999.86)</u></u>	<u><u>(167,728.90)</u></u>	<u><u>(487,728.76)</u></u>	<u><u>146,784.20</u></u>	<u><u>-30.10%</u></u>	<u><u>444,126.51</u></u>
CONTRIBUTION IN AID	40,000.00		40,000.00	29,770.00	74.43%	
REGULAR CAPITAL MAINTENANCE	(941,143.73)	(79,023.83)	(1,020,167.56)	(145,211.26)	14.23%	
CAPITAL PROJECTS	(600,000.00)	(6,378,802.08)	(6,978,802.08)	(459,331.06)	6.58%	
DEBT SERVICE	(160,370.00)		(160,370.00)	(147,289.50)	91.84%	
DEPRECIATION	1,967,370.00		1,967,370.00	1,147,632.50	58.33%	

UTILITY FUNDS  
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED  
FOR THE PERIOD ENDED JANUARY 31, 2025

**WATER**

	ORIGINAL BUDGET 24-25	ADJUSTMENTS AND CARRYFORWARDS	CURRENT BUDGET 24-25	JANUARY 2025	PERCENT OF CURRENT BUDGET	JANUARY 2024
OPERATING REVENUE	9,079,151.00		9,079,151.00	5,559,510.21	61.23%	5,252,933.00
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	2,272,223.40	-	2,272,223.40	1,169,069.75	51.45%	1,093,249.67
ENGINEERING	355,350.56	16,506.25	371,856.81	147,539.34	39.68%	143,441.23
DISTRIBUTION	1,294,085.31	1,846.00	1,295,931.31	657,666.31	50.75%	490,410.23
SERVICE	198,825.32	-	198,825.32	120,410.94	60.56%	70,358.17
METERS & REGULATORS	154,191.23	-	154,191.23	72,995.90	47.34%	70,434.20
DEPRECIATION	1,519,860.00	-	1,519,860.00	886,585.07	58.33%	899,516.29
BAD DEBT	30,000.00	-	30,000.00	35,202.49	117.34%	55,957.45
GENERAL & ADMINISTRATIVE	2,532,955.04	100.00	2,533,055.04	1,429,717.86	56.44%	1,154,633.20
TOTAL OPERATING EXPENSES	8,357,490.86	18,452.25	8,375,943.11	4,519,187.66	53.95%	3,978,000.44
OPERATING INCOME (LOSS)	721,660.14	(18,452.25)	703,207.89	1,040,322.55	147.94%	1,274,932.56
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	67,700.00		67,700.00	180,820.58	267.09%	242,067.44
RECOVERIES AND REBATES	10,000.00		10,000.00	-	0.00%	-
GAIN/LOSS ON DISPOSAL	8,000.00		8,000.00	-	0.00%	-
JOBGING INCOME (LOSS)	432,493.20		432,493.20	164,374.81	38.01%	96,198.19
INTEREST ON LONG TERM INDEBTEDNESS	(367,920.00)		(367,920.00)	(252,409.61)	68.60%	(182,939.50)
NET INCOME (LOSS)	871,933.34	(18,452.25)	853,481.09	1,133,108.33	132.76%	1,430,258.69
OPERATING TRANSFERS IN (OUT)	(966,300.00)		(966,300.00)	(563,675.00)	58.33%	(563,675.00)
NET INCOME AFTER TRANSFERS	(94,366.66)	(18,452.25)	(112,818.91)	569,433.33	-504.73%	866,583.69
CONTRIBUTION IN AID	-		-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(816,715.15)	(115,477.95)	(932,193.10)	(409,262.69)	43.90%	
CAPITAL PROJECTS	-	(10,458,740.01)	(10,458,740.01)	(3,102,754.64)	29.67%	
DEBT SERVICE	(557,230.00)		(557,230.00)	(347,116.93)	62.29%	
DEPRECIATION	1,519,860.00		1,519,860.00	886,585.07	58.33%	

UTILITY FUNDS  
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED  
FOR THE PERIOD ENDED JANUARY 31, 2025

GAS						
	ORIGINAL BUDGET 24-25	ADJUSTMENTS AND CARRYFORWARDS	CURRENT BUDGET 24-25	JANUARY 2025	PERCENT OF CURRENT BUDGET	JANUARY 2024
OPERATING REVENUE	20,506,922.00		20,506,922.00	10,435,353.35	50.89%	11,167,499.68
COST OF SALES	-		-	-		-
PURCHASED SERVICES PRODUCTION	12,519,009.00		12,519,009.00	6,521,953.93	52.10%	6,986,754.77
TOTAL COST OF SALES	12,519,009.00	-	12,519,009.00	6,521,953.93		6,986,754.77
GROSS PROFIT	7,987,913.00	-	7,987,913.00	3,913,399.42		4,180,744.91
GROSS PROFIT %	38.95%		38.95%	37.50%		37.44%
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	-		-	-		-
ENGINEERING	376,172.26	23,000.00	399,172.26	168,740.16	42.27%	144,202.34
DISTRIBUTION	1,302,490.31	-	1,302,490.31	631,312.88	48.47%	576,844.12
SERVICE	162,576.26	-	162,576.26	33,733.78	20.75%	24,726.85
METERS & REGULATORS	185,913.74	(3,000.00)	182,913.74	86,318.00	47.19%	78,217.82
DEPRECIATION	1,578,100.00	-	1,578,100.00	920,558.38	58.33%	934,184.61
BAD DEBT	55,000.00	-	55,000.00	55,525.30	100.96%	119,689.60
GENERAL & ADMINISTRATIVE	2,409,665.05	-	2,409,665.05	1,363,081.73	56.57%	1,217,087.75
TOTAL OPERATING EXPENSES	6,069,917.62	20,000.00	6,089,917.62	3,259,270.23	53.52%	3,094,953.09
OPERATING INCOME (LOSS)	1,917,995.38	(20,000.00)	1,897,995.38	654,129.19	34.46%	1,085,791.82
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	71,000.00		71,000.00	168,367.10	237.14%	237,680.93
RECOVERIES AND REBATES	-		-	180.08	0.00%	421.12
GAIN/LOSS ON DISPOSAL	-		-	3,570.00	0.00%	20,054.00
JOBGING INCOME (LOSS)	184,308.49		184,308.49	350,290.19	190.06%	279,658.17
INTEREST ON LONG TERM INDEBTEDNESS	(19,090.00)		(19,090.00)	(10,730.73)	56.21%	(13,056.30)
NET INCOME (LOSS)	2,154,213.87	(20,000.00)	2,134,213.87	1,165,805.83	54.62%	1,610,549.74
OPERATING TRANSFERS IN (OUT)	(3,199,330.00)	(3,000,000.00)	(6,199,330.00)	(4,866,275.81)	78.50%	(1,866,275.81)
NET INCOME AFTER TRANSFERS	(1,045,116.13)	(3,020,000.00)	(4,065,116.13)	(3,700,469.98)	91.03%	(255,726.07)
CONTRIBUTION IN AID			-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(318,632.50)	(29,012.33)	(347,644.83)	(292,854.07)	84.24%	
CAPITAL PROJECTS	-	(4,531,258.76)	(4,531,258.76)	(124,449.60)	2.75%	
DEBT SERVICE	(97,590.00)		(97,590.00)	(95,104.50)	97.45%	
DEPRECIATION	1,578,100.00		1,578,100.00	920,558.38	58.33%	

UTILITY FUNDS  
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED  
FOR THE PERIOD ENDED JANUARY 31, 2025

**ELECTRIC**

	ORIGINAL BUDGET 24-25	ADJUSTMENTS AND CARRYFORWARDS	CURRENT BUDGET 24-25	JANUARY 2025	PERCENT OF CURRENT BUDGET	JANUARY 2024
OPERATING REVENUE	135,268,081.00	-	135,268,081.00	85,472,126.67	63.19%	74,706,968.67
COST OF SALES						
PURCHASED SERVICES	97,085,465.00	-	97,085,465.00	64,106,784.69	66.03%	57,166,157.14
PRODUCTION	116,000.00	-	116,000.00	-		55,286.08
TOTAL COST OF SALES	97,201,465.00	-	97,201,465.00	64,106,784.69		57,221,443.22
GROSS PROFIT	38,066,616.00	-	38,066,616.00	21,365,341.98		17,485,525.45
GROSS PROFIT %	28.14%		28.14%	25.00%		23.41%
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	1,897,670.40	50,304.80	1,947,975.20	1,111,293.79	57.05%	1,069,183.11
ENGINEERING	1,317,335.78	12,799.91	1,330,135.69	785,556.77	59.06%	944,336.89
DISTRIBUTION	6,111,984.95	575,069.27	6,687,054.22	3,610,178.28	53.99%	3,366,975.73
METERS & REGULATORS	562,827.90	-	562,827.90	327,806.04	58.24%	285,371.21
DEPRECIATION	8,206,890.00	-	8,206,890.00	4,787,352.50	58.33%	4,854,820.57
BAD DEBT	375,000.00	-	375,000.00	372,036.16	99.21%	496,054.67
GENERAL & ADMINISTRATIVE	6,550,924.14	431,770.87	6,982,695.01	3,544,003.25	50.75%	3,109,457.10
TOTAL OPERATING EXPENSES	25,022,633.17	1,069,944.85	26,092,578.02	14,538,226.79	55.72%	14,126,199.28
OPERATING INCOME (LOSS)	13,043,982.83	(1,069,944.85)	11,974,037.98	6,827,115.19	57.02%	3,359,326.17
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	141,300.00	-	141,300.00	304,823.02	215.73%	410,980.23
RECOVERIES AND REBATES	-	-	-	153,543.64	0.00%	8,093.87
GAIN/LOSS ON DISPOSAL	47,000.00	-	47,000.00	2,175.00	4.63%	14,115.00
JOBGING INCOME (LOSS)	2,773,949.53	(205,013.08)	2,568,936.45	858,534.72	33.42%	1,008,207.64
INTEREST ON LONG TERM INDEBTEDNESS	(1,750,460.00)	-	(1,750,460.00)	(1,112,952.80)	63.58%	(985,096.29)
NET INCOME (LOSS)	14,255,772.36	(1,274,957.93)	12,980,814.43	7,033,238.77	54.18%	3,815,626.62
OPERATING TRANSFERS IN (OUT)	(10,635,610.00)	-	(10,635,610.00)	(6,204,105.81)	58.33%	(6,204,105.81)
NET INCOME AFTER TRANSFERS	3,620,162.36	(1,274,957.93)	2,345,204.43	829,132.96	35.35%	(2,388,479.19)
CONTRIBUTION IN AID	-	-	-	-	0.00%	
FEDERAL AID - CAPITAL PROJECTS	-	-	-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(6,928,453.18)	(727,343.15)	(7,655,796.33)	(2,098,226.57)	27.41%	
CAPITAL PROJECTS	(51,994.95)	(10,012,241.96)	(10,064,236.91)	(12,324,201.28)	122.46%	
DEBT SERVICE	(4,499,660.00)	-	(4,499,660.00)	(2,789,201.50)	61.99%	
DEPRECIATION	8,206,890.00	-	8,206,890.00	4,787,352.50	58.33%	

UTILITY FUNDS  
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED  
FOR THE PERIOD ENDED JANUARY 31, 2025

**TELECOMMUNICATIONS**

	<u>ORIGINAL BUDGET 24-25</u>	<u>ADJUSTMENTS AND CARRYFORWARDS</u>	<u>CURRENT BUDGET 24-25</u>	<u>JANUARY 2025</u>	<u>PERCENT OF CURRENT BUDGET</u>	<u>JANUARY 2024</u>
OPERATING REVENUE	744,180.00		744,180.00	497,743.08	66.88%	509,203.17
COST OF SALES						-
PURCHASED SERVICES	70,000.00		70,000.00	37,216.02	53.17%	38,951.64
PRODUCTION			-	-		-
TOTAL COST OF SALES	<u>70,000.00</u>	-	<u>70,000.00</u>	<u>37,216.02</u>		<u>38,951.64</u>
GROSS PROFIT	674,180.00	-	674,180.00	460,527.06		470,251.53
GROSS PROFIT %	90.59%		90.59%	92.52%		92.35%
OPERATING EXPENSES						
TRANSMISSION & TREATMENT			-	-		-
ENGINEERING			-	-		-
DISTRIBUTION			-	-		-
SERVICE			-	-		-
METERS & REGULATORS			-	-		-
DEPRECIATION	440,540.00	-	440,540.00	256,981.69	58.33%	261,133.30
BAD DEBT			-	-		-
GENERAL & ADMINISTRATIVE	<u>462,414.35</u>	<u>(6,473.01)</u>	<u>455,941.34</u>	<u>295,573.56</u>	<u>64.83%</u>	<u>251,623.78</u>
TOTAL OPERATING EXPENSES	902,954.35	(6,473.01)	896,481.34	552,555.25	61.64%	512,757.08
OPERATING INCOME (LOSS)	<u>(228,774.35)</u>	<u>6,473.01</u>	<u>(222,301.34)</u>	<u>(92,028.19)</u>	<u>41.40%</u>	<u>(42,505.55)</u>
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	5,620.00	-	5,620.00	19,018.19	338.40%	21,807.52
RECOVERIES AND REBATES	-	-	-	-		-
GAIN/LOSS ON DISPOSAL	-	-	-	-		-
JOBGING INCOME (LOSS)	(553.84)	-	(553.84)	4,536.21	-819.05%	15,832.36
INTEREST ON LONG TERM INDEBTEDNESS	-	-	-	-		-
NET INCOME (LOSS)	<u>(223,708.19)</u>	<u>6,473.01</u>	<u>(217,235.18)</u>	<u>(68,473.79)</u>	<u>31.52%</u>	<u>(4,865.67)</u>
OPERATING TRANSFERS IN (OUT)	<u>(81,000.00)</u>		<u>(81,000.00)</u>	<u>(47,250.00)</u>	<u>58.33%</u>	<u>(47,250.00)</u>
NET INCOME AFTER TRANSFERS	<u>(304,708.19)</u>	<u>6,473.01</u>	<u>(298,235.18)</u>	<u>(115,723.79)</u>	<u>38.80%</u>	<u>(52,115.67)</u>
CONTRIBUTION IN AID	-		-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(100,000.00)	(6,473.01)	(106,473.01)	(65,131.12)	61.17%	
CAPITAL PROJECTS	-	-	-	(7,102.34)	0.00%	
DEPRECIATION	440,540.00	-	440,540.00	256,981.69	58.33%	

Mo Rate Applied	WACOG		Demand Rate Firm	Demand Rate Interruptible	Adjustments	PGA (f) PGA (i)		(Independent of Commod)	(Does not include Demand Recovery)			Commodity Recovery Balance	
	WACOG	Plus Losses						Cum Over (Under) Demand Recovery Current FY	Monthly Commodity Cost	Monthly Commodity Recovered	Monthly Commodity Over (Under) Recovery	Over (Under) +/- \$2,000,000	
Jun-24	\$ 3.57523	\$ 3.64819	\$ 1.00000	\$ -		\$ 4.57274	\$ 3.57274	\$ (6,112.73)	\$357,369.86	\$ 447,669.89	\$ 90,300.03	\$235,984.30	Final
Jul-24	\$ 3.76443	\$ 3.84126	\$ -	\$ -	\$ -	\$ 3.49148	\$ 3.49148	\$ (214,058.68)	\$ 338,803.93	\$ 385,627.48	\$ 46,823.55	\$282,807.85	Final
Aug-24	\$ 3.62276	\$ 3.69669	\$ -	\$ -	\$ -	\$ 3.33419	\$ 3.33419	\$ (424,290.88)	\$ 281,995.86	\$ 341,458.68	\$ 59,462.83	\$342,270.68	Final
Sep-24	\$ 4.67503	\$ 4.77044	\$ -	\$ -	\$ -	\$ 3.87452	\$ 3.87452	\$ (626,426.88)	\$ 334,675.93	\$ 400,236.71	\$ 65,560.79	\$407,831.46	Final
Oct-24	\$ 3.72059	\$ 3.79652	\$ 0.50000	\$ -	\$ -	\$ 4.17206	\$ 3.67206	\$ (819,228.58)	\$ 537,755.08	\$ 460,129.30	\$ (77,625.78)	\$330,205.69	Final
Nov-24	\$ 3.88545	\$ 3.96474	\$ 2.32000	\$ -	\$ -	\$ 5.78201	\$ 3.46201	\$ (849,882.02)	\$ 749,514.54	\$ 613,732.70	\$ (135,781.85)	\$194,423.84	Final
Dec-24	\$ 3.39457	\$ 3.46385	\$ 2.32000	\$ -	\$ -	\$ 6.25016	\$ 3.93016	\$ (627,385.98)	\$ 1,222,344.57	\$ 1,191,564.48	\$ (30,780.09)	\$163,643.75	Final
Jan-25	\$ 3.56626	\$ 3.59816	\$ 2.40000	\$ -	\$ 0.25000	\$ 6.09452	\$ 3.69452	\$ (212,675.62)	\$ 1,621,684.60	\$ 1,434,486.70	\$ (187,197.90)	(\$23,554.16)	Final
Feb-25	\$ 3.35760	\$ 3.41477	\$ 2.40000	\$ -	\$ 0.50000	\$ 6.31481	\$ 3.91481	\$ 201,550.23	\$ 1,117,413.76	\$ 1,462,401.24	\$ 344,987.48	\$321,433.32	Est
Mar-25	\$ 2.69994	\$ 2.75504	\$ 2.32000	\$ -	\$ -	\$ 5.07504	\$ 2.75504	\$ 346,083.58	\$ 757,274.68	\$ 799,057.58	\$ 41,782.91	\$363,216.23	Est
Apr-25	\$ 3.02737	\$ 3.08915	\$ 2.32000	\$ -	\$ -	\$ 5.40915	\$ 3.08915	\$ 420,670.89	\$ 558,249.25	\$ 761,504.59	\$ 203,255.35	\$566,471.58	Est
May-25	\$ 3.04888	\$ 3.11110	\$ -	\$ -	\$ -	\$ 3.11110	\$ 3.11110	\$ 210,431.00	\$ 487,590.73	\$ 554,992.06	\$ 67,401.33	\$633,872.91	Est
Jun-25	\$ 3.12622	\$ 3.19002	\$ -	\$ -	\$ -	\$ 3.19002	\$ 3.19002	\$ 8,287.55	\$419,686.18	\$ 496,824.40	\$ 77,138.22	\$711,011.13	Est

After PGAs are calculated, mark code them before reconciling the month

BILLING MONTH	TOTAL POWER COST	HLF POWER COST	NON-HLF POWER COST	TOTAL kWh SALES	HLF kWh SALES	NON-HLF kWh SALES	PCA / kWh	POWER COST / kWh RECOVERED IN BASE RATE	TOTAL POWER COST / kWh RECOVERED	NON-HLF POWER COST RECOVERED	NON-HLF POWER COST OVER / (UNDER) RECOVERY	ADJUSTMNTS	CUMULATIVE POWER COST RECOVERY NON-HLF CUSTOMERS (+ / - \$4,000,000)	
Jun-24	\$ 8,759,899.57	\$ 1,478,826.77	\$ 7,281,072.80	77,615,049	13,102,800	64,512,249	\$0.015000	\$0.086200	\$0.101200	\$ 6,528,639.60	\$ (752,433.20)		\$ 1,437,163.42	ACTUAL
Jul-24	\$ 9,165,544.38	\$ 1,346,591.16	\$ 7,818,953.22	95,930,514	14,094,000	81,836,514	\$0.010000	\$0.086200	\$0.096200	\$ 7,872,672.65	\$ 53,719.43		\$ 1,490,882.85	ACTUAL
Aug-24	\$ 8,209,040.08	\$ 1,237,438.32	\$ 6,971,601.76	98,967,150	14,918,400	84,048,750	\$0.010000	\$0.086200	\$0.096200	\$ 8,085,489.75	\$ 1,113,887.99		\$ 2,604,770.84	ACTUAL
Sep-24	\$ 8,124,732.23	\$ 1,325,617.48	\$ 6,799,114.75	87,213,462	14,229,600	72,983,862	\$0.020000	\$0.086200	\$0.106200	\$ 7,750,886.14	\$ 951,771.39		\$ 3,556,542.23	ACTUAL
Oct-24	\$ 8,423,109.01	\$ 1,654,734.33	\$ 6,768,374.68	75,505,571	14,833,200	60,672,371	\$0.025000	\$0.086200	\$0.111200	\$ 6,746,767.66	\$ (21,607.02)		\$ 3,534,935.21	ACTUAL
Nov-24	\$ 8,328,281.35	\$ 1,624,047.67	\$ 6,704,233.68	70,287,811	13,706,400	56,581,411	\$0.030000	\$0.086200	\$0.116200	\$ 6,574,759.96	\$ (129,473.72)		\$ 3,405,461.49	ACTUAL
Dec-24	\$ 9,487,847.21	\$ 1,542,842.24	\$ 7,945,004.97	83,366,302	13,556,400	69,809,902	\$0.020000	\$0.086200	\$0.106200	\$ 7,413,811.59	\$ (531,193.38)		\$ 2,874,268.11	ACTUAL
Jan-25	\$ 12,368,230.43	\$ 1,624,049.44	\$ 10,744,180.99	97,209,504	12,764,400	84,445,104	\$0.010000	\$0.086200	\$0.096200	\$ 8,123,619.00	\$ (2,620,561.99)		\$ 253,706.12	ACTUAL
Feb-25	\$ 8,165,631.79	\$ 1,124,237.11	\$ 7,041,394.68	86,244,006	11,874,000	74,370,006	\$0.005000	\$0.086200	\$0.091200	\$ 6,782,544.55	\$ (258,850.13)		\$ (5,144.01)	PROJECTED
Mar-25	\$ 7,618,418.43	\$ 1,268,791.29	\$ 6,349,627.14	66,680,833	11,105,200	55,575,633	\$0.015000	\$0.086200	\$0.101200	\$ 5,624,254.06	\$ (725,373.08)		\$ (730,517.09)	PROJECTED
Apr-25	\$ 7,288,283.07	\$ 1,218,928.08	\$ 6,069,354.99	70,017,088	11,710,000	58,307,088	\$0.035000	\$0.086200	\$0.121200	\$ 7,066,819.07	\$ 997,464.08		\$ 266,946.99	PROJECTED
May-25	\$ 6,789,670.97	\$ 1,192,425.48	\$ 5,597,245.49	60,734,484	10,666,400	50,068,084	\$0.045000	\$0.086200	\$0.131200	\$ 6,568,932.62	\$ 971,687.13		\$ 1,238,634.12	PROJECTED
Jun-25	\$ 7,780,956.91	\$ 1,211,621.66	\$ 6,569,335.25	71,648,257	11,156,800	60,491,457	\$0.020000	\$0.086200	\$0.106200	\$ 6,424,192.73	\$ (145,142.52)		\$ 1,093,491.60	PROJECTED



**Danville Utility  
Commission**

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## STAFF REPORT

DATE: March 24, 2025  
TO: Danville Utility Commission  
FROM: Jason Grey, Director of Utilities  
RE: Discussion on Utility Rates

Jason Grey, Director of Utilities, will provide the Utility Commission information that has been shared publicly comparing Danville Utilities water, wastewater, electric, and natural gas rates to other utilities and communities.

### **ATTACHMENTS**

1. Utility Rate Discussion v2



# DANVILLE

## VIRGINIA

**Danville Utility Commission Meeting 3-24-25**



**History**

**1875**

Gas & Water

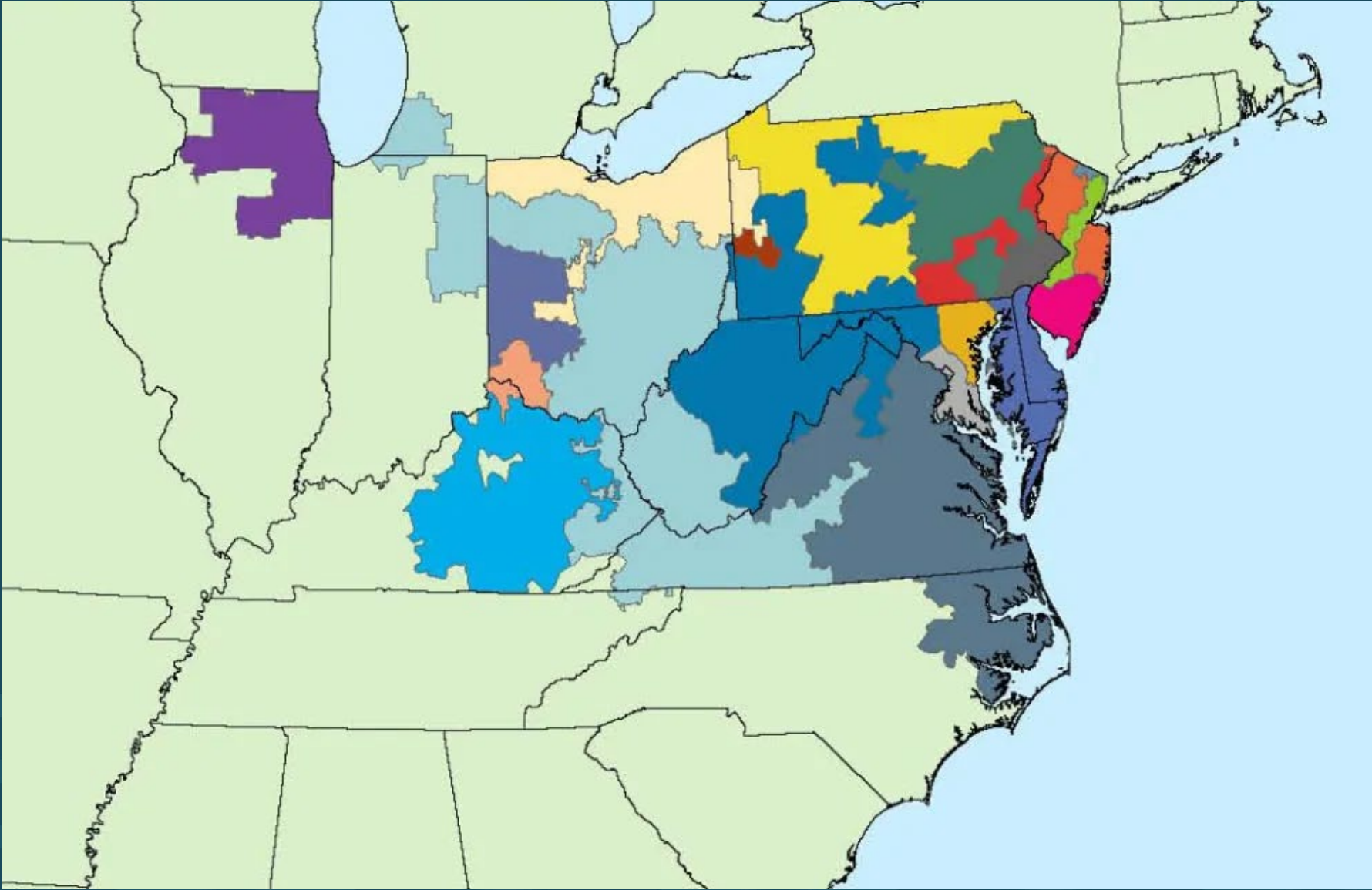
**1886**

Electric

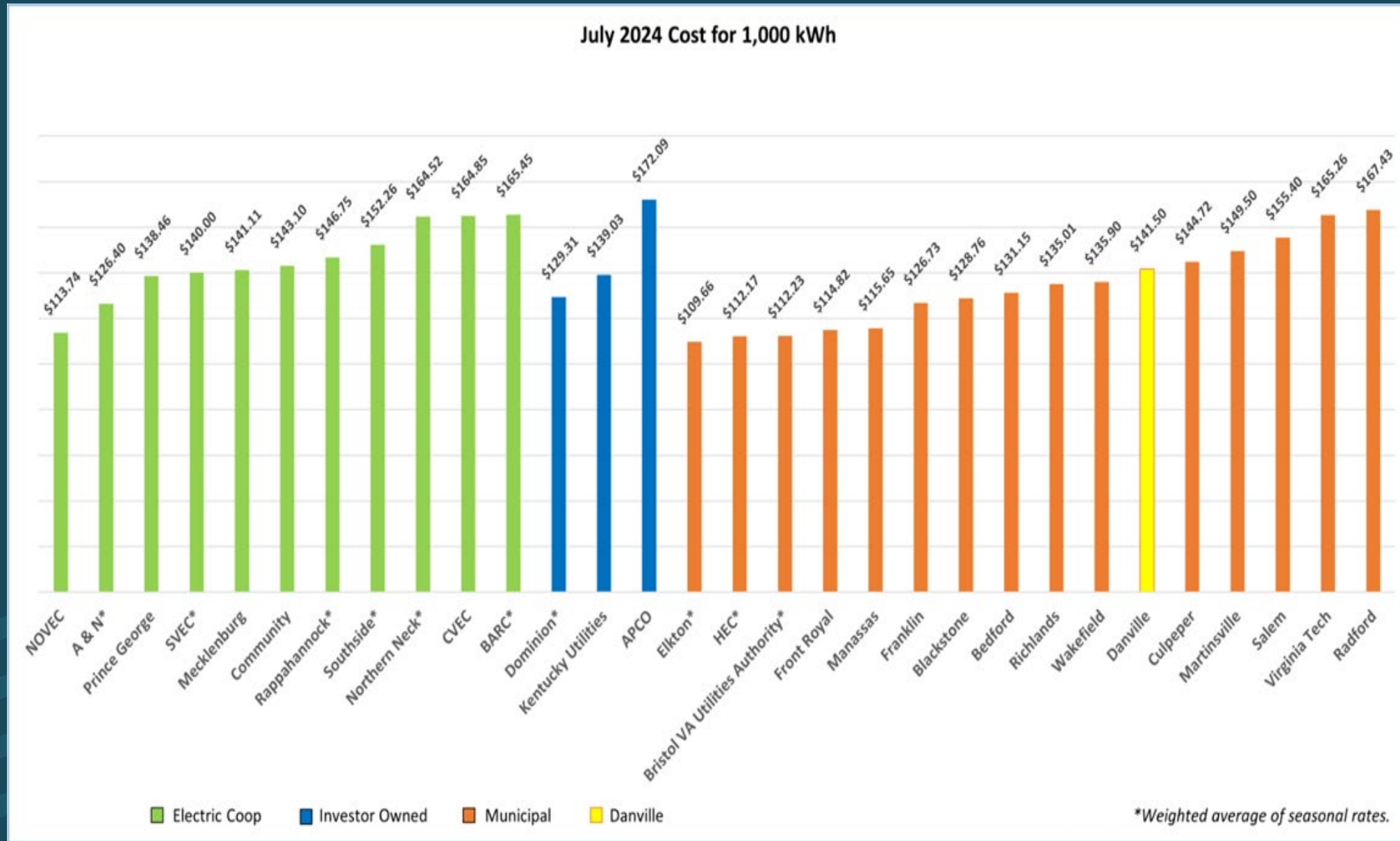


**DANVILLE**  
VIRGINIA

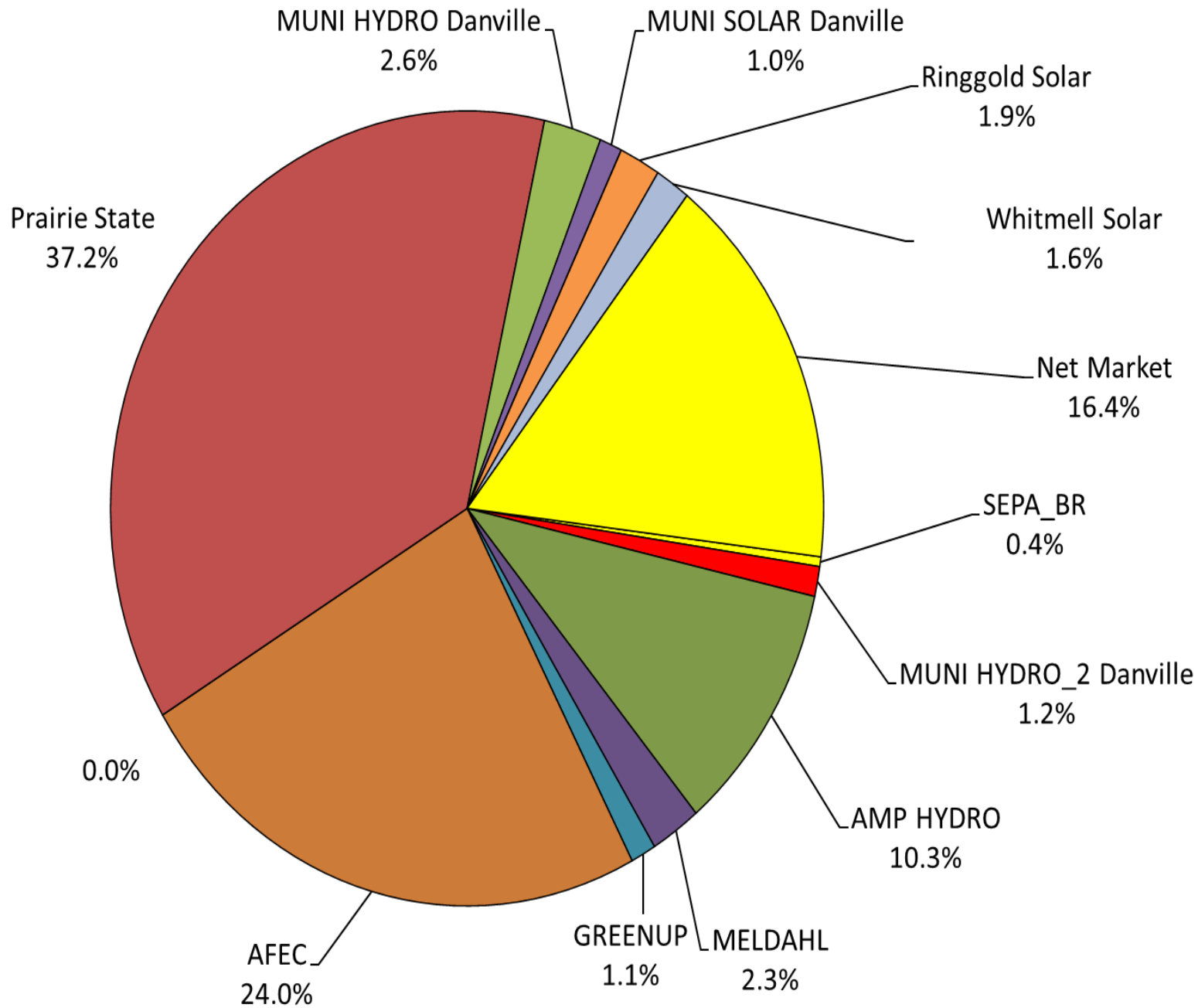
PJM-AEP  
LMP ZONE



# ELECTRIC RATES



# DANVILLE 2026 ENERGY SOURCES



# DANVILLE INFORMATION

## Customers

- Residential-37,947
- Commercial-5,165
- Industrial-30
- Streetlighting/Customer Lights-14,454 lights

## AMP Projects

- Prairie State- 50 MW (largest participant)
- AFEC- 50 MW
- AMP Hydro phase 1- 22 MW
- AMP Hydro phase 2 – 8 MW

## Recent 12-month Load Growth

- Tyson Foods - 10 MW
- Aerofarms - 6 MW
- ATDM-Navy - 5 MW
- Caesars Virginia - 4 MW

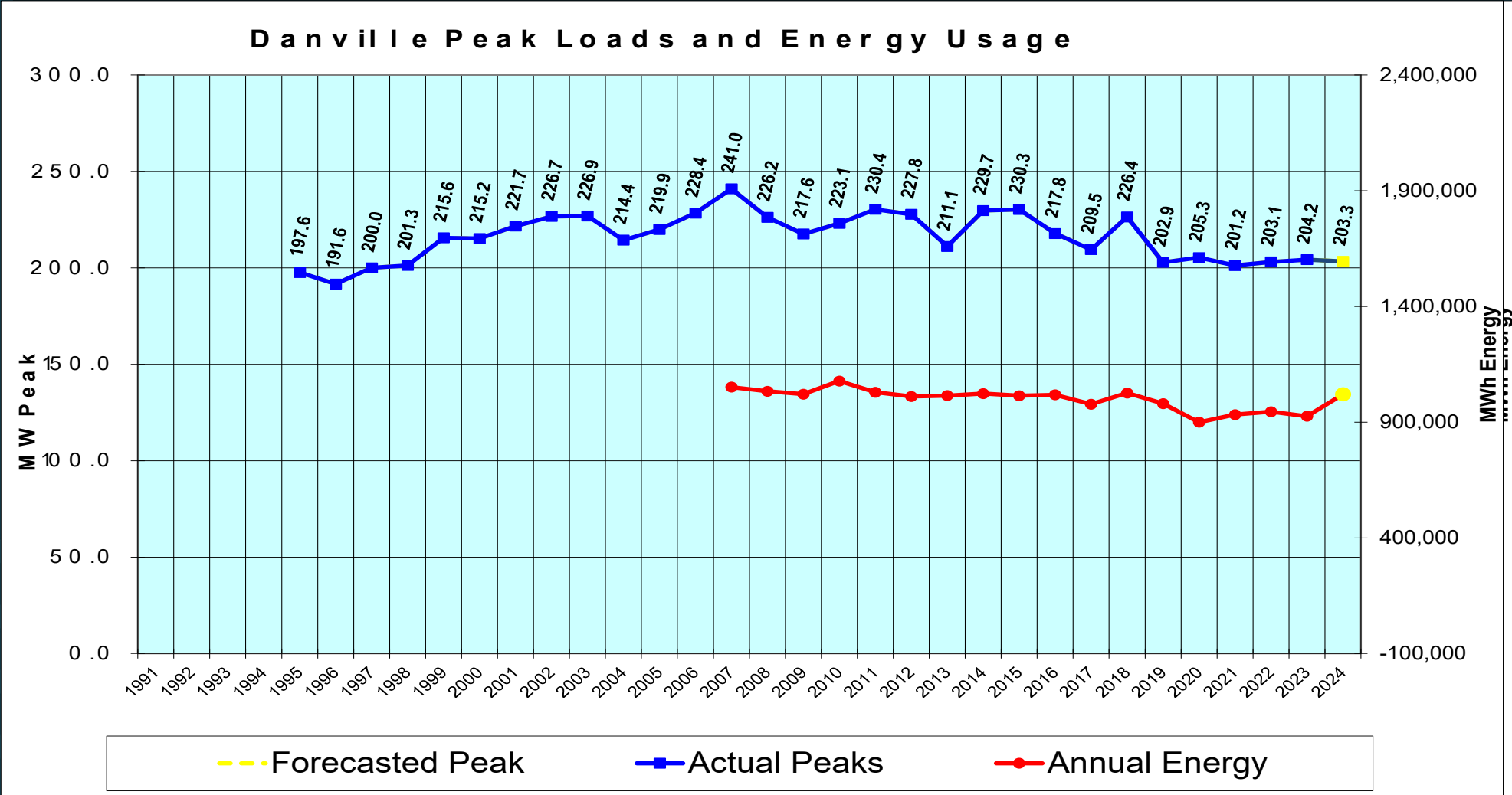
**TOTAL = 25 MW new load growth in 2024**



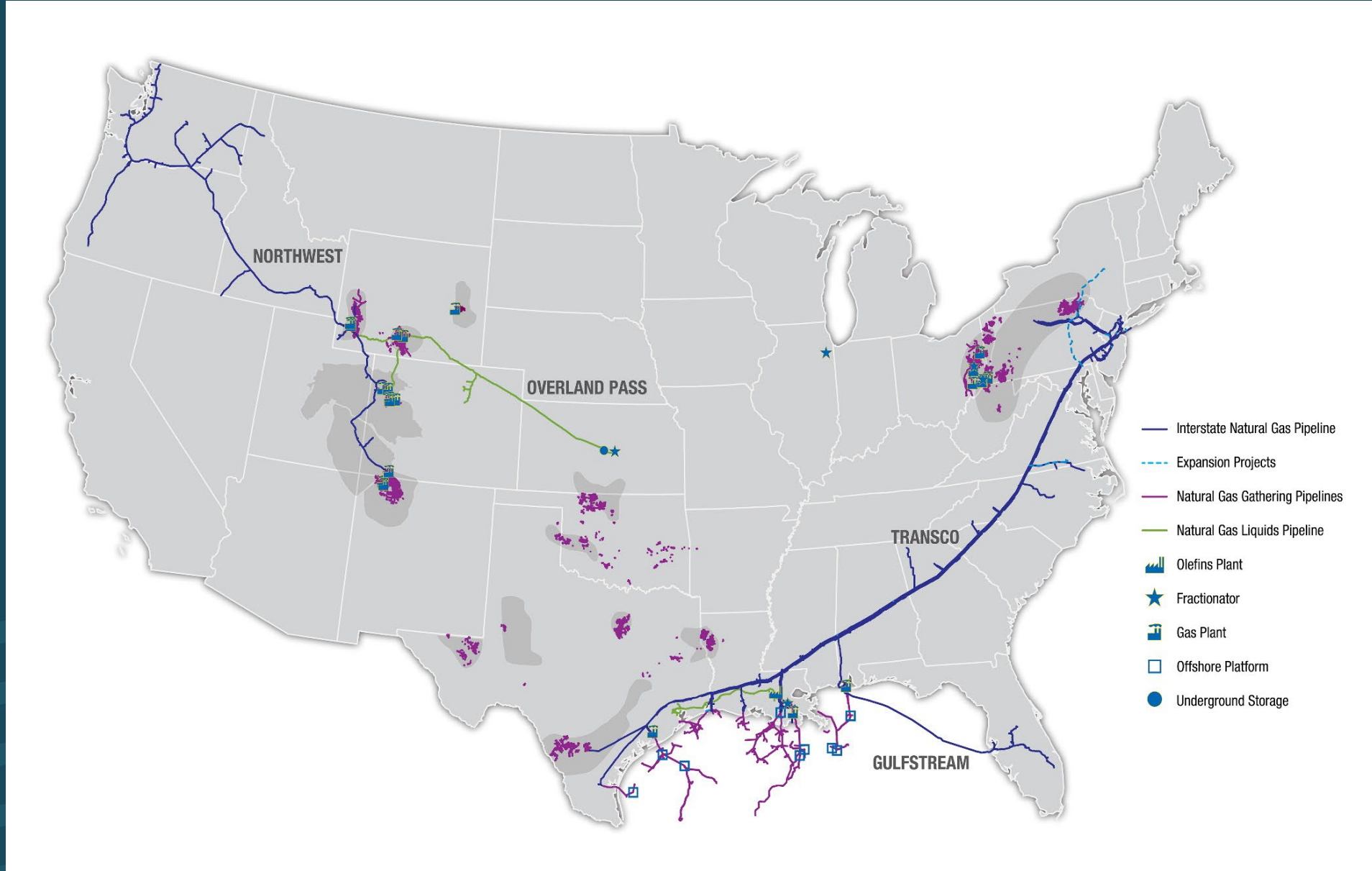
# ELECTRIC LOAD INFORMATION

2024-Peak Load 225 MW

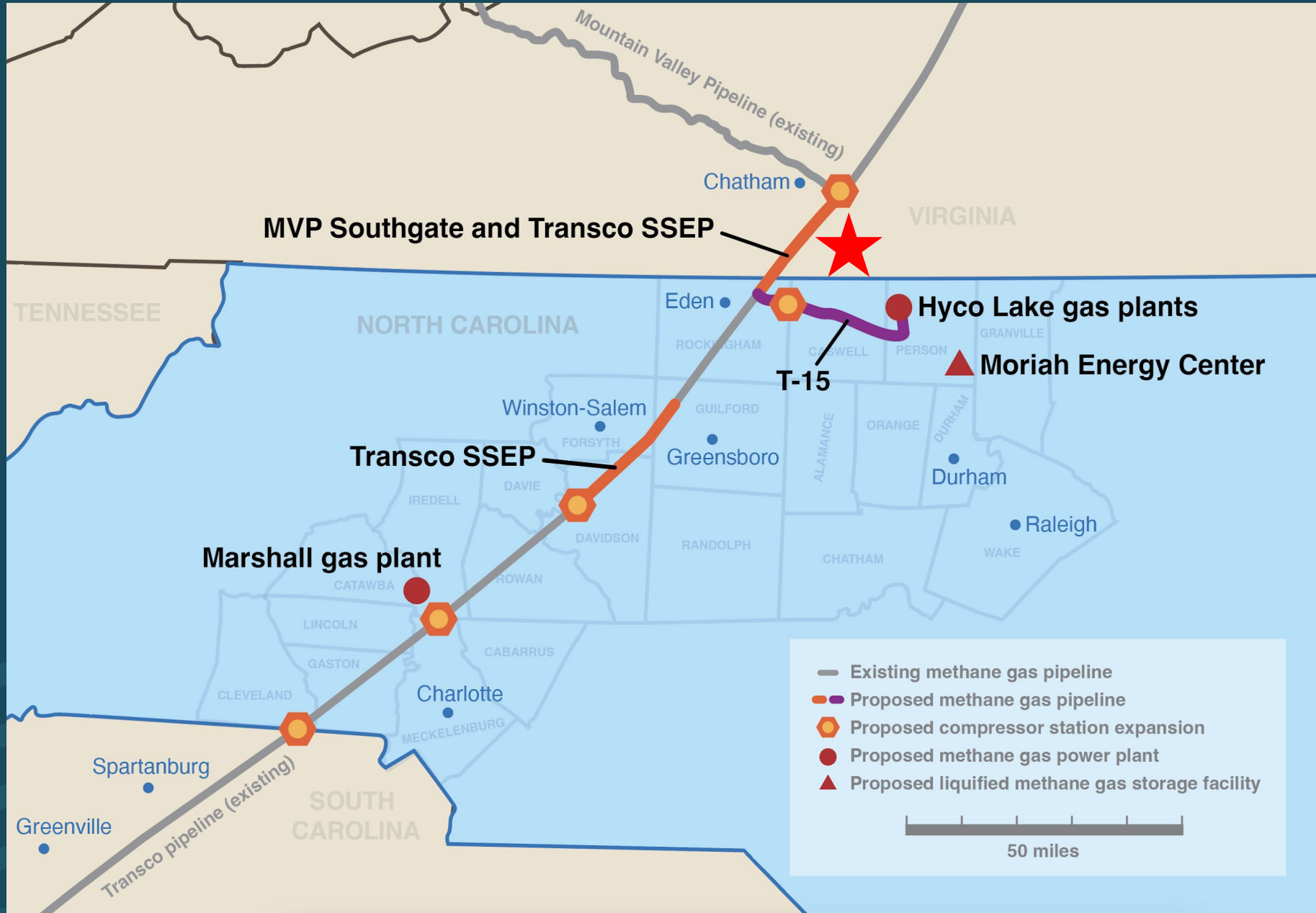
Over 1,000,000 mWhS Sold



# WILLIAMS TRANCONTINENTAL PIPELINE



# TRANSCO & MOUNTAIN VALLEY PIPELINES



# COMMUNITY COMPARISON

	Combined Cost Per Month
Danville, Virginia Current	\$ 247.07
Danville, Virginia Proposed	\$ 258.24
Roanoke, Virginia	\$ 318.66
Lynchburg, Virginia	\$ 341.72
Durham, North Carolina	\$ 283.52
Greensboro, North Carolina	\$ 281.88
Richmond, Virginia	\$ 326.27
Charlottesville, Virginia	\$ 320.09
Used the following Consumptions:	
Electric	1,000 kWh
Natural Gas	50 therms
Water	5 CCF
Wastewater	5 CCF

