



DANVILLE UTILITY COMMISSION AGENDA

CITY COUNCIL CHAMBERS

April 28, 2025

4:00 PM

A. CALL TO ORDER

B. ROLL CALL

C. ITEMS FOR DISCUSSION

1. Minutes of the March 24, 2025 Commission Meeting
2. Review of February Financial Statements
3. Presentation on Current Utility Capital Projects and Customer Outreach Efforts

D. PUBLIC COMMENT

Members of the public who desire to speak on any item not on the agenda will be heard during this period. The Chairman/Vice Chairman of the Commission may restrict the number of speakers and limit the length of public comment to three minutes for individuals and five minutes for groups. The group must be present and have a single speaker to be eligible for the five-minute comment period. Sign up shall be in-person and closes when the meeting starts. Comments shall be limited to the provision of information to the Commission and not for the answering of questions.

ADJOURN

Next Meeting: May 26, 2025 at 4:00pm



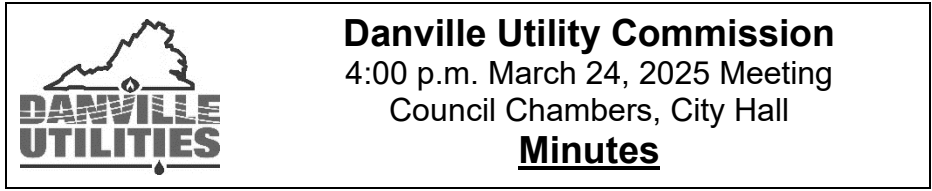
**Danville Utility
Commission**

STAFF REPORT

DATE: April 28, 2025
TO: Danville Utility Commission
FROM:
RE: Minutes of the March 24, 2025 Commission Meeting

ATTACHMENTS

1. March 24 2025 DUC Minutes



Commission Members Present: Helm Dobbins, Earl Reynolds*, Anna Kautzman, Mary Williamson, Gary Miller, Vanessa Cain, Murray Whittle, Steven Merricks

*Acting City Manager

Commission Members Absent: Sheila Williamson-Branch, Steven Merricks, Murray Whittle

Staff Present: Jason Grey, Ryan Dodson, Janet Davis, Michael Adkins

Others Present:

Call to Order

Chairman Kautzman opened the meeting and asked that the attendance be recorded. As a quorum was present, the meeting was called to order.

Discussion/Business Items

Minutes of February 24, 2025 Commission Meeting

Ms. Kautzman asked for any corrections, deletions, or adjustments to the minutes from February 24, 2025.

Mr. Dobbins made a motion to approve the minutes. Ms. Cain seconded, all members voted in favor, and the motion carried unanimously.

Review of Utilities' Financial Statements

Mr. Adkins presented the January financial statements for each utility fund.

Upcoming Economic Development Related Capital Projects

Jason Grey provided the Utility Commission with information that has been shared publicly comparing Danville Utilities water, wastewater, electric, and natural gas rates to other utilities and communities.

Mr. Dobbins asked if any of Danville Utilities' power is hedged. Mr. Grey responded that currently no power is hedged.

Dr. Miller asked if Bristol, Virginia shares their casino revenue with electric rate payers in surrounding communities. Mr. Grey responded that he would find out and get back to the Commission.

Department Discussions

One person signed up from the public to speak but was not in attendance. There were no comments from the public, Commissioners, or staff.

Adjournment

Ms. Kautzman stated the next meeting is scheduled for April 28, 2025. Ms. Cain made a motion to adjourn. Mr. Dobbins seconded. There being no further business, Ms. Kautzman adjourned the meeting at 4:46 p.m.

Submitted by Janet C. Davis
Secretary to the DUC

April 28, 2025
Date Approved

Chairman
Danville Utility Commission



**Danville Utility
Commission**

STAFF REPORT

DATE: April 28, 2025
TO: Danville Utility Commission
FROM: Amy Chandler, Assistant Director of Finance
RE: Review of February Financial Statements

ATTACHMENTS

1. DUC Financial Statement Packet Feb 2025

CITY OF DANVILLE
UTILITY FUNDS
COMBINING STATEMENT OF NET ASSETS - UNAUDITED
FEBRUARY 28, 2025

	<u>WASTEWATER</u>	<u>WATER</u>	<u>GAS</u>	<u>ELECTRIC</u>	<u>TELECOM</u>	<u>FEBRUARY 28, 2025</u>
ASSETS						
Equity in pooled Cash and Investments	\$ 7,825,105.83	13,971,931.87	12,246,872.72	15,932,990.72	1,461,681.99	51,438,583.13
Receivables (Net of allowances for Uncollectible):						
Accounts	1,382,679.40	1,328,026.41	3,486,038.69	18,445,048.90	61,305.65	24,703,099.05
Power/Gas Cost Recovery	-	-	(503,771.98)	480,072.42	-	(23,699.56)
Prepays	-	-	-	40,871.67	-	40,871.67
Pension Assets	241.00	437.00	339.00	1,270.00	52.00	2,339.00
Inventory of Gas, Materials and Supplies, at Cost	-	1,061,793.79	705,687.82	4,035,030.80	245,012.15	6,047,524.56
Fixed Assets	109,219,246.91	93,658,317.73	73,833,461.39	351,242,778.81	11,372,166.20	639,325,971.04
Accumulated Depreciation	(56,283,851.11)	(47,177,949.16)	(33,699,477.24)	(157,266,118.71)	(5,424,674.42)	(299,852,070.64)
Deferred Outflows - Pension	204,863.00	370,729.00	287,487.00	1,077,328.00	44,446.00	1,984,853.00
	<u>\$ 62,348,285.03</u>	<u>63,213,286.64</u>	<u>56,356,637.40</u>	<u>233,989,272.61</u>	<u>7,759,989.57</u>	<u>423,667,471.25</u>
LIABILITIES AND NET ASSETS						
Liabilities						
Accounts Payable	\$ 281,871.87	1,326,158.58	1,339,762.93	12,136,602.24	20,439.39	15,104,835.01
Accrued Interest Payable	15,546.25	112,859.51	8,814.80	614,005.89	-	751,226.45
Customer Deposits	-	-	-	4,048,698.56	-	4,048,698.56
Accrued Vacation, Sick Leave & Workers Comp.	720.00	172,113.20	95,148.63	671,420.51	10,630.38	950,032.72
Deferred Gain / Loss - Refunding Bonds	(78,868.45)	(76,871.53)	(39,796.29)	(883,111.04)	-	(1,078,647.31)
Original Issue Premium/Discount (Refunding Bonds)	100,565.96	1,325,392.63	47,116.76	6,446,030.99	-	7,919,106.34
General Obligation Bonds Payable	901,992.26	5,897,492.81	481,125.49	48,935,312.79	-	56,215,923.35
Revenue Bonds Payable	-	6,443,657.14	-	11,456,342.86	-	17,900,000.00
Long-Term Leases, Notes, and Contracts Payable	-	62,247.58	62,247.58	589,574.35	-	714,069.51
	<u>\$ 1,221,827.89</u>	<u>15,263,049.92</u>	<u>1,994,419.90</u>	<u>84,014,877.15</u>	<u>31,069.77</u>	<u>102,525,244.63</u>
Net Assets						
Contributed Capital	\$ 4,195,473.78	4,676,282.92	1,340,510.58	13,721,622.53	337,248.59	24,271,138.40
Retained Earnings:						
Restricted for Investment in Fixed Assets	\$ 47,816,232.25	28,152,167.02	38,242,780.03	114,300,461.97	5,610,243.19	234,121,884.46
Restricted for Incomplete Projects	7,301,809.04	11,033,491.25	4,417,292.24	10,895,380.04	525,001.32	34,172,973.89
Restricted for Subsequent Expenses	1,048,515.20	130,494.90	19,165.41	1,911,871.59	1,327.70	3,111,374.80
Net Pension Assets	241.00	437.00	339.00	1,270.00	52.00	2,339.00
Deferred Outflows - Pension	204,863.00	370,729.00	287,487.00	1,077,328.00	44,446.00	1,984,853.00
Unrestricted	764,185.87	3,957,363.63	10,342,130.24	9,143,789.33	1,255,047.00	25,462,516.07
	<u>\$ 56,930,983.36</u>	<u>43,273,953.80</u>	<u>53,021,706.92</u>	<u>136,252,772.93</u>	<u>7,391,671.21</u>	<u>296,871,088.22</u>
	<u>\$ 61,126,457.14</u>	<u>47,950,236.72</u>	<u>54,362,217.50</u>	<u>149,974,395.46</u>	<u>7,728,919.80</u>	<u>321,142,226.62</u>
	<u>\$ 62,348,285.03</u>	<u>63,213,286.64</u>	<u>56,356,637.40</u>	<u>233,989,272.61</u>	<u>7,759,989.57</u>	<u>423,667,471.25</u>

CITY OF DANVILLE
UTILITY FUNDS
COMBINING STATEMENT OF REVENUES, EXPENSES,
AND CHANGES IN FUND NET ASSETS
FOR THE PERIOD ENDED FEBRUARY 28, 2025

	<u>WASTEWATER</u>	<u>WATER</u>	<u>GAS</u>	<u>ELECTRIC</u>	<u>TELECOM</u>	<u>FEBRUARY 28, 2025</u>
Operating revenues:						
Charges for Services	\$ 6,565,685.48	6,371,675.64	13,361,844.08	97,030,612.09	574,209.14	123,904,026.43
Operating Expenses:						
Purchased Services	\$ -	-	7,910,666.39	74,233,867.32	42,355.36	82,186,889.07
Production	-	-	-	-	-	-
Transmission & Treatment	2,645,370.67	1,365,524.83	-	1,215,606.71	-	5,226,502.21
Engineering	-	169,560.04	194,437.34	867,621.80	-	1,231,619.18
Distribution	1,277,109.61	723,943.86	733,519.98	4,011,596.11	-	6,746,169.56
Service	78,142.90	135,423.33	38,473.10	-	-	252,039.33
Meters & Regulators	-	85,975.73	97,766.67	369,198.19	-	552,940.59
Administrative	1,926,151.89	2,660,790.74	2,641,602.64	9,827,713.58	626,445.31	17,682,704.16
Total Operating Expenses	\$ 5,926,775.07	5,141,218.53	11,616,466.12	90,525,603.71	668,800.67	113,878,864.10
Operating Income (Loss)	\$ 638,910.41	1,230,457.11	1,745,377.96	6,505,008.38	(94,591.53)	10,025,162.33
Non-Operating Revenues (Expenses):						
Jobbing Income (Loss)	29,300.18	168,856.98	402,220.58	1,580,546.39	4,783.95	2,185,708.08
Interest Income	115,143.69	208,514.86	191,479.92	339,782.32	21,836.22	876,757.01
Energy Efficiency Recovery	-	-	-	-	-	-
Gain (Loss) on Disposal of Property	1,451.00	-	3,570.00	2,175.00	-	7,196.00
Recoveries and Rebates	-	-	180.08	2,135,178.24	-	2,135,358.32
Interest Expense	(31,212.83)	(262,666.09)	(18,319.00)	(1,202,679.75)	-	(1,514,877.67)
Total Non-Operating Revenues (Expenses)	\$ 114,682.04	114,705.75	579,131.58	2,855,002.20	26,620.17	3,690,141.74
Income (Loss) Before Operating Transfers	\$ 753,592.45	1,345,162.86	2,324,509.54	9,360,010.58	(67,971.36)	13,715,304.07
Operating Transfers:						
Transfers In (Out)	(470,506.64)	(644,200.00)	(5,132,886.64)	(7,090,406.64)	(54,000.00)	(13,391,999.92)
Total Operating Transfers	\$ (470,506.64)	(644,200.00)	(5,132,886.64)	(7,090,406.64)	(54,000.00)	(13,391,999.92)
Net Income (Loss)	\$ 283,085.81	700,962.86	(2,808,377.10)	2,269,603.94	(121,971.36)	323,304.15
Net Assets - July 1, 2024, as restated	60,808,611.33	47,249,273.86	57,170,594.60	147,704,791.52	7,850,891.16	320,784,162.47
Net Income (Loss)	283,085.81	700,962.86	(2,808,377.10)	2,269,603.94	(121,971.36)	323,304.15
Contribution In Aid of Construction	34,760.00	-	-	-	-	34,760.00
Net Assets -June 30, 2025	\$ 61,126,457.14	47,950,236.72	54,362,217.50	149,974,395.46	7,728,919.80	321,142,226.62

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED FEBRUARY 28, 2025

WASTEWATER

	<u>ORIGINAL BUDGET 24-25</u>	<u>ADJUSTMENTS AND CARRYFORWARDS</u>	<u>CURRENT BUDGET 24-25</u>	<u>FEBRUARY 2025</u>	<u>PERCENT OF CURRENT BUDGET</u>	<u>FEBRUARY 2024</u>
OPERATING REVENUE	9,313,207.00		9,313,207.00	6,565,685.48	70.50%	6,124,253.38
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	3,885,859.00	138,670.59	4,024,529.59	2,645,370.67	65.73%	2,184,281.79
ENGINEERING	-	-	-	-		-
DISTRIBUTION	2,023,432.87	29,058.31	2,052,491.18	1,277,109.61	62.22%	1,217,698.22
SERVICE	178,689.57	-	178,689.57	78,142.90	43.73%	56,409.28
METERS & REGULATORS	-	-	-	-		-
DEPRECIATION	1,967,370.00	-	1,967,370.00	1,311,580.00	66.67%	1,333,875.26
BAD DEBT	36,000.00	-	36,000.00	52,343.40	145.40%	66,810.36
GENERAL & ADMINISTRATIVE	871,445.42	-	871,445.42	562,228.49	64.52%	496,524.46
TOTAL OPERATING EXPENSES	8,962,796.86	167,728.90	9,130,525.76	5,926,775.07	64.91%	5,355,599.37
OPERATING INCOME (LOSS)	<u>350,410.14</u>	<u>(167,728.90)</u>	<u>182,681.24</u>	<u>638,910.41</u>	<u>349.74%</u>	<u>768,654.01</u>
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	36,600.00		36,600.00	115,143.69	314.60%	134,145.54
RECOVERIES AND REBATES	-		-	-		-
GAIN/LOSS ON DISPOSAL	-		-	1,451.00		5,250.00
JOBGING INCOME (LOSS)	34,000.00		34,000.00	29,300.18	86.18%	23,396.37
INTEREST ON LONG TERM INDEBTEDNESS	<u>(35,250.00)</u>		<u>(35,250.00)</u>	<u>(31,212.83)</u>	<u>88.55%</u>	<u>(38,718.12)</u>
NET INCOME (LOSS)	<u>385,760.14</u>	<u>(167,728.90)</u>	<u>218,031.24</u>	<u>753,592.45</u>	<u>345.64%</u>	<u>892,727.80</u>
OPERATING TRANSFERS IN (OUT)	<u>(705,760.00)</u>		<u>(705,760.00)</u>	<u>(470,506.64)</u>	<u>66.67%</u>	<u>(470,506.64)</u>
NET INCOME AFTER TRANSFERS	<u><u>(319,999.86)</u></u>	<u><u>(167,728.90)</u></u>	<u><u>(487,728.76)</u></u>	<u><u>283,085.81</u></u>	<u><u>-58.04%</u></u>	<u><u>422,221.16</u></u>
CONTRIBUTION IN AID	40,000.00		40,000.00	34,760.00	86.90%	
REGULAR CAPITAL MAINTENANCE	(941,143.73)	(79,023.83)	(1,020,167.56)	(171,629.08)	16.82%	
CAPITAL PROJECTS	(600,000.00)	(6,378,802.08)	(6,978,802.08)	(464,490.43)	6.66%	
DEBT SERVICE	(160,370.00)		(160,370.00)	(147,289.50)	91.84%	
DEPRECIATION	1,967,370.00		1,967,370.00	1,311,580.00	66.67%	

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED FEBRUARY 28, 2025

WATER						
	ORIGINAL BUDGET 24-25	ADJUSTMENTS AND CARRYFORWARDS	CURRENT BUDGET 24-25	FEBRUARY 2025	PERCENT OF CURRENT BUDGET	FEBRUARY 2024
OPERATING REVENUE	9,079,151.00		9,079,151.00	6,371,675.64	70.18%	6,003,378.15
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	2,272,223.40	-	2,272,223.40	1,365,524.83	60.10%	1,226,366.15
ENGINEERING	355,350.56	16,506.25	371,856.81	169,560.04	45.60%	164,283.89
DISTRIBUTION	1,294,085.31	1,846.00	1,295,931.31	723,943.86	55.86%	631,599.58
SERVICE	198,825.32	-	198,825.32	135,423.33	68.11%	101,799.88
METERS & REGULATORS	154,191.23	-	154,191.23	85,975.73	55.76%	82,633.07
DEPRECIATION	1,519,860.00	-	1,519,860.00	1,013,240.08	66.67%	1,028,674.70
BAD DEBT	30,000.00	-	30,000.00	42,318.81	141.06%	57,926.82
GENERAL & ADMINISTRATIVE	2,532,955.04	100.00	2,533,055.04	1,605,231.85	63.37%	1,311,585.14
TOTAL OPERATING EXPENSES	8,357,490.86	18,452.25	8,375,943.11	5,141,218.53	61.38%	4,604,869.23
OPERATING INCOME (LOSS)	<u>721,660.14</u>	<u>(18,452.25)</u>	<u>703,207.89</u>	<u>1,230,457.11</u>	<u>174.98%</u>	<u>1,398,508.92</u>
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	67,700.00		67,700.00	208,514.86	308.00%	264,064.10
RECOVERIES AND REBATES	10,000.00		10,000.00	-	0.00%	-
GAIN/LOSS ON DISPOSAL	8,000.00		8,000.00	-	0.00%	-
JOBGING INCOME (LOSS)	432,493.20		432,493.20	168,856.98	39.04%	110,563.60
INTEREST ON LONG TERM INDEBTEDNESS	<u>(367,920.00)</u>		<u>(367,920.00)</u>	<u>(262,666.09)</u>	<u>71.39%</u>	<u>(196,409.62)</u>
NET INCOME (LOSS)	<u>871,933.34</u>	<u>(18,452.25)</u>	<u>853,481.09</u>	<u>1,345,162.86</u>	<u>157.61%</u>	<u>1,576,727.00</u>
OPERATING TRANSFERS IN (OUT)	<u>(966,300.00)</u>		<u>(966,300.00)</u>	<u>(644,200.00)</u>	<u>66.67%</u>	<u>(644,200.00)</u>
NET INCOME AFTER TRANSFERS	<u><u>(94,366.66)</u></u>	<u><u>(18,452.25)</u></u>	<u><u>(112,818.91)</u></u>	<u><u>700,962.86</u></u>	<u><u>-621.32%</u></u>	<u><u>932,527.00</u></u>
CONTRIBUTION IN AID	-		-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(816,715.15)	(115,477.95)	(932,193.10)	(422,604.41)	45.33%	
CAPITAL PROJECTS	-	(10,458,740.01)	(10,458,740.01)	(4,466,820.98)	42.71%	
DEBT SERVICE	(557,230.00)		(557,230.00)	(347,116.93)	62.29%	
DEPRECIATION	1,519,860.00		1,519,860.00	1,013,240.08	66.67%	

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED FEBRUARY 28, 2025

GAS						
	ORIGINAL BUDGET 24-25	ADJUSTMENTS AND CARRYFORWARDS	CURRENT BUDGET 24-25	FEBRUARY 2025	PERCENT OF CURRENT BUDGET	FEBRUARY 2024
OPERATING REVENUE	20,506,922.00		20,506,922.00	13,361,844.08	65.16%	13,903,488.13
COST OF SALES	-		-	-		-
PURCHASED SERVICES PRODUCTION	12,519,009.00		12,519,009.00	7,910,666.39	63.19%	8,348,290.12
TOTAL COST OF SALES	12,519,009.00	-	12,519,009.00	7,910,666.39		8,348,290.12
GROSS PROFIT	7,987,913.00	-	7,987,913.00	5,451,177.69		5,555,198.01
GROSS PROFIT %	38.95%		38.95%	40.80%		39.96%
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	-		-	-		-
ENGINEERING	376,172.26	23,000.00	399,172.26	194,437.34	48.71%	174,543.30
DISTRIBUTION	1,302,490.31	-	1,302,490.31	733,519.98	56.32%	692,829.45
SERVICE	162,576.26	-	162,576.26	38,473.10	23.66%	35,424.13
METERS & REGULATORS	185,913.74	(3,000.00)	182,913.74	97,766.67	53.45%	92,099.30
DEPRECIATION	1,578,100.00	-	1,578,100.00	1,052,066.72	66.67%	1,068,292.46
BAD DEBT	55,000.00	-	55,000.00	54,952.38	99.91%	120,132.36
GENERAL & ADMINISTRATIVE	2,409,665.05	-	2,409,665.05	1,534,583.54	63.68%	1,383,875.46
TOTAL OPERATING EXPENSES	6,069,917.62	20,000.00	6,089,917.62	3,705,799.73	60.85%	3,567,196.46
OPERATING INCOME (LOSS)	1,917,995.38	(20,000.00)	1,897,995.38	1,745,377.96	91.96%	1,988,001.55
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	71,000.00		71,000.00	191,479.92	269.69%	262,501.47
RECOVERIES AND REBATES	-		-	180.08	0.00%	421.12
GAIN/LOSS ON DISPOSAL	-		-	3,570.00	0.00%	20,054.00
JOBGING INCOME (LOSS)	184,308.49		184,308.49	402,220.58	218.23%	391,966.96
INTEREST ON LONG TERM INDEBTEDNESS	(19,090.00)		(19,090.00)	(18,319.00)	95.96%	(23,022.18)
NET INCOME (LOSS)	2,154,213.87	(20,000.00)	2,134,213.87	2,324,509.54	108.92%	2,639,922.92
OPERATING TRANSFERS IN (OUT)	(3,199,330.00)	(3,000,000.00)	(6,199,330.00)	(5,132,886.64)	82.80%	(2,132,886.64)
NET INCOME AFTER TRANSFERS	(1,045,116.13)	(3,020,000.00)	(4,065,116.13)	(2,808,377.10)	69.08%	507,036.28
CONTRIBUTION IN AID			-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(318,632.50)	(29,012.33)	(347,644.83)	(331,779.25)	95.44%	
CAPITAL PROJECTS	-	(4,531,258.76)	(4,531,258.76)	(124,449.60)	2.75%	
DEBT SERVICE	(97,590.00)		(97,590.00)	(95,104.50)	97.45%	
DEPRECIATION	1,578,100.00		1,578,100.00	1,052,066.72	66.67%	

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED FEBRUARY 28, 2025

ELECTRIC

	<u>ORIGINAL BUDGET 24-25</u>	<u>ADJUSTMENTS AND CARRYFORWARDS</u>	<u>CURRENT BUDGET 24-25</u>	<u>FEBRUARY 2025</u>	<u>PERCENT OF CURRENT BUDGET</u>	<u>FEBRUARY 2024</u>
OPERATING REVENUE	135,268,081.00	-	135,268,081.00	97,030,612.09	71.73%	86,571,940.91
COST OF SALES						
PURCHASED SERVICES	97,085,465.00	-	97,085,465.00	74,233,867.32	76.46%	55,989,984.03
PRODUCTION	116,000.00	-	116,000.00	-		55,286.08
TOTAL COST OF SALES	<u>97,201,465.00</u>	<u>-</u>	<u>97,201,465.00</u>	<u>74,233,867.32</u>		<u>56,045,270.11</u>
GROSS PROFIT	38,066,616.00	-	38,066,616.00	22,796,744.77		30,526,670.80
GROSS PROFIT %	28.14%		28.14%	23.49%		35.26%
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	1,897,670.40	50,304.80	1,947,975.20	1,215,606.71	62.40%	1,235,353.67
ENGINEERING	1,317,335.78	12,799.91	1,330,135.69	867,621.80	65.23%	1,014,872.28
DISTRIBUTION	6,111,984.95	575,069.27	6,687,054.22	4,011,596.11	59.99%	3,958,568.25
METERS & REGULATORS	562,827.90	-	562,827.90	369,198.19	65.60%	349,192.61
DEPRECIATION	8,206,890.00	-	8,206,890.00	5,471,260.00	66.67%	5,551,396.22
BAD DEBT	375,000.00	-	375,000.00	404,385.15	107.84%	536,515.99
GENERAL & ADMINISTRATIVE	<u>6,550,924.14</u>	<u>431,770.87</u>	<u>6,982,695.01</u>	<u>3,952,068.43</u>	<u>56.60%</u>	<u>3,523,300.28</u>
TOTAL OPERATING EXPENSES	25,022,633.17	1,069,944.85	26,092,578.02	16,291,736.39	62.44%	16,169,199.30
OPERATING INCOME (LOSS)	<u>13,043,982.83</u>	<u>(1,069,944.85)</u>	<u>11,974,037.98</u>	<u>6,505,008.38</u>	<u>54.33%</u>	<u>14,357,471.50</u>
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	141,300.00	-	141,300.00	339,782.32	240.47%	454,520.51
RECOVERIES AND REBATES	-	-	-	2,135,178.24	0.00%	(43,676.57)
GAIN/LOSS ON DISPOSAL	47,000.00	-	47,000.00	2,175.00	4.63%	14,115.00
JOBGING INCOME (LOSS)	2,773,949.53	(205,013.08)	2,568,936.45	1,580,546.39	61.53%	1,710,713.19
INTEREST ON LONG TERM INDEBTEDNESS	<u>(1,750,460.00)</u>	<u>-</u>	<u>(1,750,460.00)</u>	<u>(1,202,679.75)</u>	<u>68.71%</u>	<u>(1,096,265.57)</u>
NET INCOME (LOSS)	<u>14,255,772.36</u>	<u>(1,274,957.93)</u>	<u>12,980,814.43</u>	<u>9,360,010.58</u>	<u>72.11%</u>	<u>15,396,878.06</u>
OPERATING TRANSFERS IN (OUT)	<u>(10,635,610.00)</u>	<u>-</u>	<u>(10,635,610.00)</u>	<u>(7,090,406.64)</u>	<u>66.67%</u>	<u>(7,090,406.64)</u>
NET INCOME AFTER TRANSFERS	<u>3,620,162.36</u>	<u>(1,274,957.93)</u>	<u>2,345,204.43</u>	<u>2,269,603.94</u>	<u>96.78%</u>	<u>8,306,471.42</u>
CONTRIBUTION IN AID	-	-	-	-	0.00%	
FEDERAL AID - CAPITAL PROJECTS	-	-	-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(6,928,453.18)	(727,343.15)	(7,655,796.33)	(2,250,705.91)	29.40%	
CAPITAL PROJECTS	(51,994.95)	(10,012,241.96)	(10,064,236.91)	(14,402,067.74)	143.10%	
DEBT SERVICE	(4,499,660.00)	-	(4,499,660.00)	(2,789,201.50)	61.99%	
DEPRECIATION	8,206,890.00	-	8,206,890.00	5,471,260.00	66.67%	

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED FEBRUARY 28, 2025

TELECOMMUNICATIONS

	<u>ORIGINAL BUDGET 24-25</u>	<u>ADJUSTMENTS AND CARRYFORWARDS</u>	<u>CURRENT BUDGET 24-25</u>	<u>FEBRUARY 2025</u>	<u>PERCENT OF CURRENT BUDGET</u>	<u>FEBRUARY 2024</u>
OPERATING REVENUE	744,180.00		744,180.00	574,209.14	77.16%	582,180.61
COST OF SALES						-
PURCHASED SERVICES	70,000.00		70,000.00	42,355.36	60.51%	44,326.59
PRODUCTION			-	-		-
TOTAL COST OF SALES	<u>70,000.00</u>	<u>-</u>	<u>70,000.00</u>	<u>42,355.36</u>		<u>44,326.59</u>
GROSS PROFIT	674,180.00	-	674,180.00	531,853.78		537,854.02
GROSS PROFIT %	90.59%		90.59%	92.62%		92.39%
OPERATING EXPENSES						
TRANSMISSION & TREATMENT			-	-		-
ENGINEERING			-	-		-
DISTRIBUTION			-	-		-
SERVICE			-	-		-
METERS & REGULATORS			-	-		-
DEPRECIATION	440,540.00	-	440,540.00	293,693.36	66.67%	298,578.85
BAD DEBT			-	-		-
GENERAL & ADMINISTRATIVE	<u>462,414.35</u>	<u>(6,473.01)</u>	<u>455,941.34</u>	<u>332,751.95</u>	<u>72.98%</u>	<u>281,541.35</u>
TOTAL OPERATING EXPENSES	902,954.35	(6,473.01)	896,481.34	626,445.31	69.88%	580,120.20
OPERATING INCOME (LOSS)	<u>(228,774.35)</u>	<u>6,473.01</u>	<u>(222,301.34)</u>	<u>(94,591.53)</u>	<u>42.55%</u>	<u>(42,266.18)</u>
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	5,620.00	-	5,620.00	21,836.22	388.54%	24,034.75
RECOVERIES AND REBATES	-	-	-	-		-
GAIN/LOSS ON DISPOSAL	-	-	-	-		-
JOBGING INCOME (LOSS)	(553.84)	-	(553.84)	4,783.95	-863.78%	15,964.68
INTEREST ON LONG TERM INDEBTEDNESS	-	-	-	-		-
NET INCOME (LOSS)	<u>(223,708.19)</u>	<u>6,473.01</u>	<u>(217,235.18)</u>	<u>(67,971.36)</u>	<u>31.29%</u>	<u>(2,266.75)</u>
OPERATING TRANSFERS IN (OUT)	<u>(81,000.00)</u>		<u>(81,000.00)</u>	<u>(54,000.00)</u>	<u>66.67%</u>	<u>(54,000.00)</u>
NET INCOME AFTER TRANSFERS	<u>(304,708.19)</u>	<u>6,473.01</u>	<u>(298,235.18)</u>	<u>(121,971.36)</u>	<u>40.90%</u>	<u>(56,266.75)</u>
CONTRIBUTION IN AID	-		-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(100,000.00)	(6,473.01)	(106,473.01)	(65,198.60)	61.23%	
CAPITAL PROJECTS	-	-	-	(7,420.50)	0.00%	
DEPRECIATION	440,540.00	-	440,540.00	293,693.36	66.67%	

Mo Rate Applied	WACOG		Demand Rate	Demand Rate	Adjustments	PGA		(Independent of Commodity)	(Does not include Demand Recovery)			Commodity	
	WACOG	Plus Losses	Firm	Interruptible		PGA (f)	PGA (i)	Cum Over (Under) Demand Recovery Current FY	Monthly Commodity Cost	Monthly Commodity Recovered	Monthly Commodity Over (Under) Recovery	Recovery Balance Over (Under) +/- \$2,000,000	
Jun-24	\$ 3.57523	\$ 3.64819	\$ 1.00000	\$ -		\$ 4.57274	\$ 3.57274	\$ (6,112.73)	\$ 357,369.86	\$ 447,669.89	\$ 90,300.03	\$235,984.30	Final
Jul-24	\$ 3.76443	\$ 3.84126	\$ -	\$ -	\$ -	\$ 3.49148	\$ 3.49148	\$ (214,058.68)	\$ 338,803.93	\$ 385,627.48	\$ 46,823.55	\$282,807.85	Final
Aug-24	\$ 3.62276	\$ 3.69669	\$ -	\$ -	\$ -	\$ 3.33419	\$ 3.33419	\$ (424,290.88)	\$ 281,995.86	\$ 341,458.68	\$ 59,462.83	\$342,270.68	Final
Sep-24	\$ 4.67503	\$ 4.77044	\$ -	\$ -	\$ -	\$ 3.87452	\$ 3.87452	\$ (626,426.88)	\$ 334,675.93	\$ 400,236.71	\$ 65,560.79	\$407,831.46	Final
Oct-24	\$ 3.72059	\$ 3.79652	\$ 0.50000	\$ -	\$ -	\$ 4.17206	\$ 3.67206	\$ (819,228.58)	\$ 537,755.08	\$ 460,129.30	\$ (77,625.78)	\$330,205.69	Final
Nov-24	\$ 3.88545	\$ 3.96474	\$ 2.32000	\$ -	\$ -	\$ 5.78201	\$ 3.46201	\$ (849,882.02)	\$ 749,514.54	\$ 613,732.70	\$ (135,781.85)	\$194,423.84	Final
Dec-24	\$ 3.39457	\$ 3.46385	\$ 2.32000	\$ -	\$ -	\$ 6.25016	\$ 3.93016	\$ (627,385.98)	\$ 1,222,344.57	\$ 1,191,564.48	\$ (30,780.09)	\$163,643.75	Final
Jan-25	\$ 3.56626	\$ 3.59816	\$ 2.40000	\$ -	\$ 0.25000	\$ 6.09452	\$ 3.69452	\$ (212,675.62)	\$ 1,621,684.60	\$ 1,434,486.70	\$ (187,197.90)	(\$23,554.16)	Final
Feb-25	\$ 3.51595	\$ 3.57582	\$ 2.40000	\$ -	\$ 0.50000	\$ 6.31481	\$ 3.91481	\$ 344,908.46	\$ 1,154,598.72	\$ 1,681,924.85	\$ 527,326.14	\$503,771.98	Final
Mar-25	\$ 3.50502	\$ 3.57655	\$ 2.40000	\$ -	\$ 0.25000	\$ 6.22655	\$ 3.82655	\$ 501,675.37	\$ 959,648.85	\$ 1,055,334.14	\$ 95,685.29	\$599,457.27	Est
Apr-25	\$ 3.46291	\$ 3.50634	\$ 2.32000	\$ -		\$ 5.82634	\$ 3.50634	\$ 576,262.68	\$ 667,467.11	\$ 896,043.96	\$ 228,576.84	\$828,034.12	Est
May-25	\$ 3.55555	\$ 3.61745	\$ -	\$ -		\$ 3.61745	\$ 3.61745	\$ 366,022.79	\$ 584,195.47	\$ 661,966.44	\$ 77,770.97	\$905,805.09	Est
Jun-25	\$ 3.48407	\$ 3.52775	\$ -	\$ -		\$ 3.52775	\$ 3.52775	\$ 163,879.34	\$490,304.36	\$ 574,629.49	\$ 84,325.13	\$990,130.22	Est

After PGAs are calculated, manually code them before reconciling the month

BILLING MONTH	TOTAL POWER COST	HLF POWER COST	NON-HLF POWER COST	TOTAL kWh SALES	HLF kWh SALES	NON-HLF kWh SALES	PCA / kWh	POWER COST / kWh RECOVERED IN BASE RATE	TOTAL POWER COST / kWh RECOVERED	NON-HLF POWER COST RECOVERED	NON-HLF POWER COST OVER / (UNDER) RECOVERY	ADJUSTMNTS	CUMULATIVE POWER COST RECOVERY NON-HLF CUSTOMERS (+ / - \$4,000,000)	
Jun-24	\$ 8,759,899.57	\$ 1,478,826.77	\$ 7,281,072.80	77,615,049	13,102,800	64,512,249	\$0.015000	\$0.086200	\$0.101200	\$ 6,528,639.60	\$ (752,433.20)		\$ 1,437,163.42	ACTUAL
Jul-24	\$ 9,165,544.38	\$ 1,346,591.16	\$ 7,818,953.22	95,930,514	14,094,000	81,836,514	\$0.010000	\$0.086200	\$0.096200	\$ 7,872,672.65	\$ 53,719.43		\$ 1,490,882.85	ACTUAL
Aug-24	\$ 8,209,040.08	\$ 1,237,438.32	\$ 6,971,601.76	98,967,150	14,918,400	84,048,750	\$0.010000	\$0.086200	\$0.096200	\$ 8,085,489.75	\$ 1,113,887.99		\$ 2,604,770.84	ACTUAL
Sep-24	\$ 8,124,732.23	\$ 1,325,617.48	\$ 6,799,114.75	87,213,462	14,229,600	72,983,862	\$0.020000	\$0.086200	\$0.106200	\$ 7,750,886.14	\$ 951,771.39		\$ 3,556,542.23	ACTUAL
Oct-24	\$ 8,423,109.01	\$ 1,654,734.33	\$ 6,768,374.68	75,505,571	14,833,200	60,672,371	\$0.025000	\$0.086200	\$0.111200	\$ 6,746,767.66	\$ (21,607.02)		\$ 3,534,935.21	ACTUAL
Nov-24	\$ 8,328,281.35	\$ 1,624,047.67	\$ 6,704,233.68	70,287,811	13,706,400	56,581,411	\$0.030000	\$0.086200	\$0.116200	\$ 6,574,759.96	\$ (129,473.72)		\$ 3,405,461.49	ACTUAL
Dec-24	\$ 9,487,847.21	\$ 1,542,842.24	\$ 7,945,004.97	83,366,302	13,556,400	69,809,902	\$0.020000	\$0.086200	\$0.106200	\$ 7,413,811.59	\$ (531,193.38)		\$ 2,874,268.11	ACTUAL
Jan-25	\$ 12,368,230.43	\$ 1,624,049.44	\$ 10,744,180.99	97,209,504	12,764,400	84,445,104	\$0.010000	\$0.086200	\$0.096200	\$ 8,123,619.00	\$ (2,620,561.99)		\$ 253,706.12	ACTUAL
Feb-25	\$ 10,127,082.63	\$ 1,375,170.43	\$ 8,751,912.20	101,732,532	13,814,400	87,918,132	\$0.005000	\$0.086200	\$0.091200	\$ 8,018,133.64	\$ (733,778.56)		\$ (480,072.44)	ACTUAL
Mar-25	\$ 7,618,418.43	\$ 1,268,791.29	\$ 6,349,627.14	66,680,833	11,105,200	55,575,633	\$0.025000	\$0.086200	\$0.111200	\$ 6,180,010.39	\$ (169,616.75)		\$ (649,689.18)	PROJECTED
Apr-25	\$ 7,288,283.07	\$ 1,218,928.08	\$ 6,069,354.99	70,017,088	11,710,000	58,307,088	\$0.035000	\$0.086200	\$0.121200	\$ 7,066,819.07	\$ 997,464.08		\$ 347,774.90	PROJECTED
May-25	\$ 6,789,670.97	\$ 1,192,425.48	\$ 5,597,245.49	60,734,484	10,666,400	50,068,084	\$0.045000	\$0.086200	\$0.131200	\$ 6,568,932.62	\$ 971,687.13		\$ 1,319,462.03	PROJECTED
Jun-25	\$ 7,780,956.91	\$ 1,211,621.66	\$ 6,569,335.25	71,648,257	11,156,800	60,491,457	\$0.020000	\$0.086200	\$0.106200	\$ 6,424,192.73	\$ (145,142.52)		\$ 1,174,319.51	PROJECTED



**Danville Utility
Commission**

STAFF REPORT

DATE: April 28, 2025
TO: Danville Utility Commission
FROM: Jason Grey, Director of Utilities
RE: Presentation on Current Utility Capital Projects and Customer Outreach Efforts

Jason Grey, Director of Utilities, will provide the Utility Commission information on the status of several water and electric capital projects underway in the community. Mauricio Rodriguez, Utilities Energy Advisor, will present information on the customer outreach he has been providing to customers who have experienced high consumption during the winter months.

ATTACHMENTS

1. Capital Projects Update and Customer Outreach efforts



DANVILLE

VIRGINIA

Discussion on Capital Projects/Customer Outreach efforts

Southern Virginia Mega Site Water Projects

1. Phase 3 Water Main Project

- 10,000 feet of 20" water main installed October 24-March 2025
- Starts at Berry Hill Road at the railroad tracks to Oak Hill Road at the Transco pipeline

2. Oak Hill Road Water Main Project

- 2,000 feet of 20" water March 2025-current
- Crosses the Transco pipeline and future MVP Southgate pipeline

3. Trotter's Creek Water Main Project

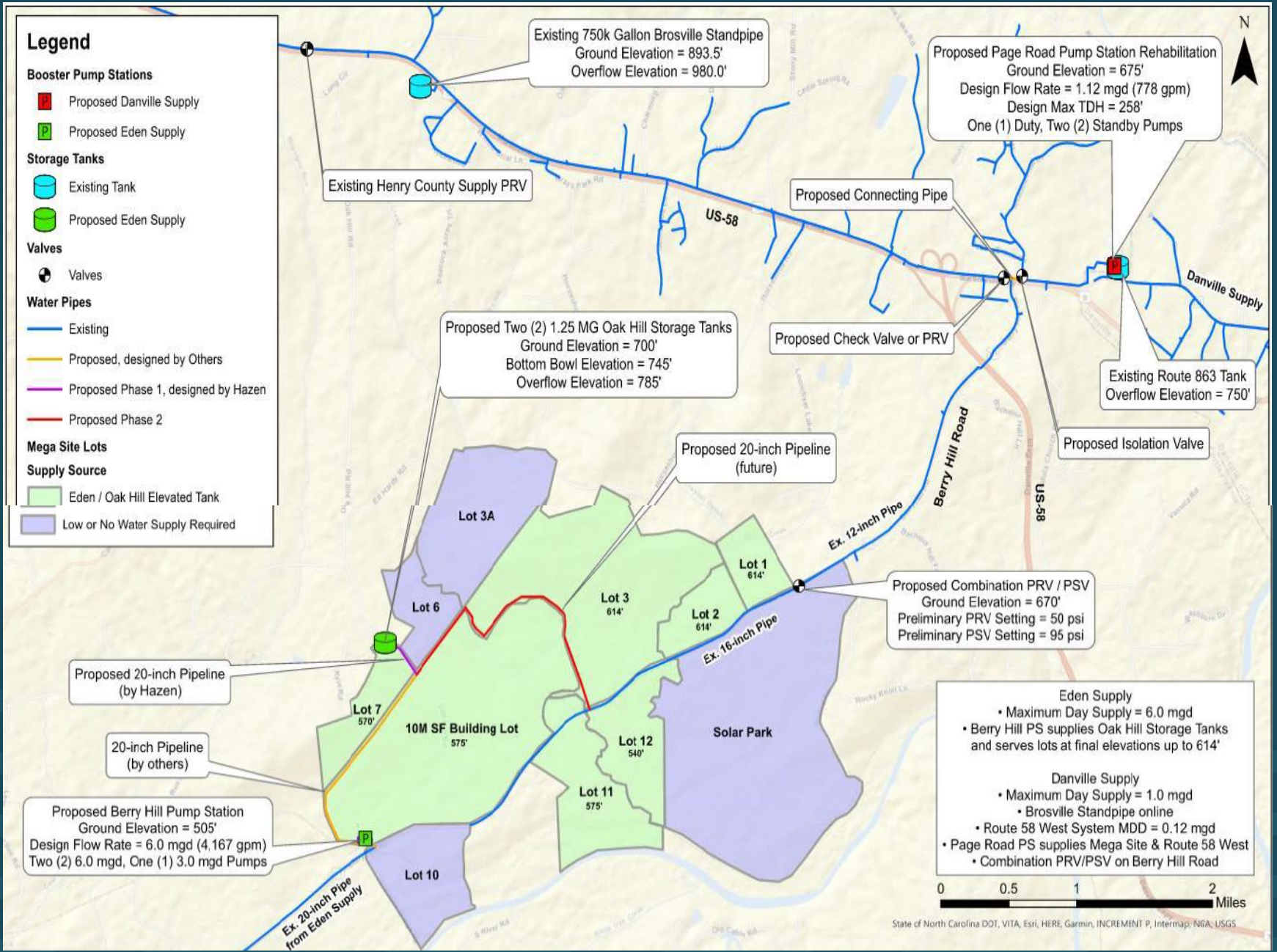
- City has applied for a \$5M Economic Development Administration Grant. Should receive notice May 2025
- 8,000 feet of 20" water main from Oak Hill Road to Berry Hill Road following Trotters Creek

4. Oak Hill 1.25 MG Ground Storage Tank (700' AMSL)

- Construction started in November 2024
- Located across on Oak Hill Road at the northern edge of industrial park

Legend

- Booster Pump Stations**
- Proposed Danville Supply
 - Proposed Eden Supply
- Storage Tanks**
- Existing Tank
 - Proposed Eden Supply
- Valves**
- Valves
- Water Pipes**
- Existing
 - Proposed, designed by Others
 - Proposed Phase 1, designed by Hazen
 - Proposed Phase 2
- Mega Site Lots**
- Supply Source**
- Eden / Oak Hill Elevated Tank
 - Low or No Water Supply Required

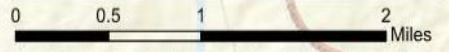


Eden Supply

- Maximum Day Supply = 6.0 mgd
- Berry Hill PS supplies Oak Hill Storage Tanks and serves lots at final elevations up to 614'

Danville Supply

- Maximum Day Supply = 1.0 mgd
- Brosville Standpipe online
- Route 58 West System MDD = 0.12 mgd
- Page Road PS supplies Mega Site & Route 58 West
- Combination PRV/PSV on Berry Hill Road



State of North Carolina DOT, VITA, Esri, HERE, Garmin, INCREMENT P, Intermap, NGA, USGS

Southern Virginia Mega Site Water Projects



Phase 3 Water Main Project

- Completed March 2025

Southern Virginia Mega Site Water Projects



Oak Hill Road Water Main Project

- July 2025 Completion

Southern Virginia Mega Site Water Projects



- **Oak Hill Road Water Tank 1.25 MG**
 - **October 2025 Completion**

Cyber Park Substation Electric Project



New Substation being built due to growth in Cyber Park-substation capacity 25 MVA

- **May 2025 Completion**

New Design Substation Electric Project



Replacing existing
1970s substation
equipment.
Expanding capacity
from 25 MVA to 50
MVA

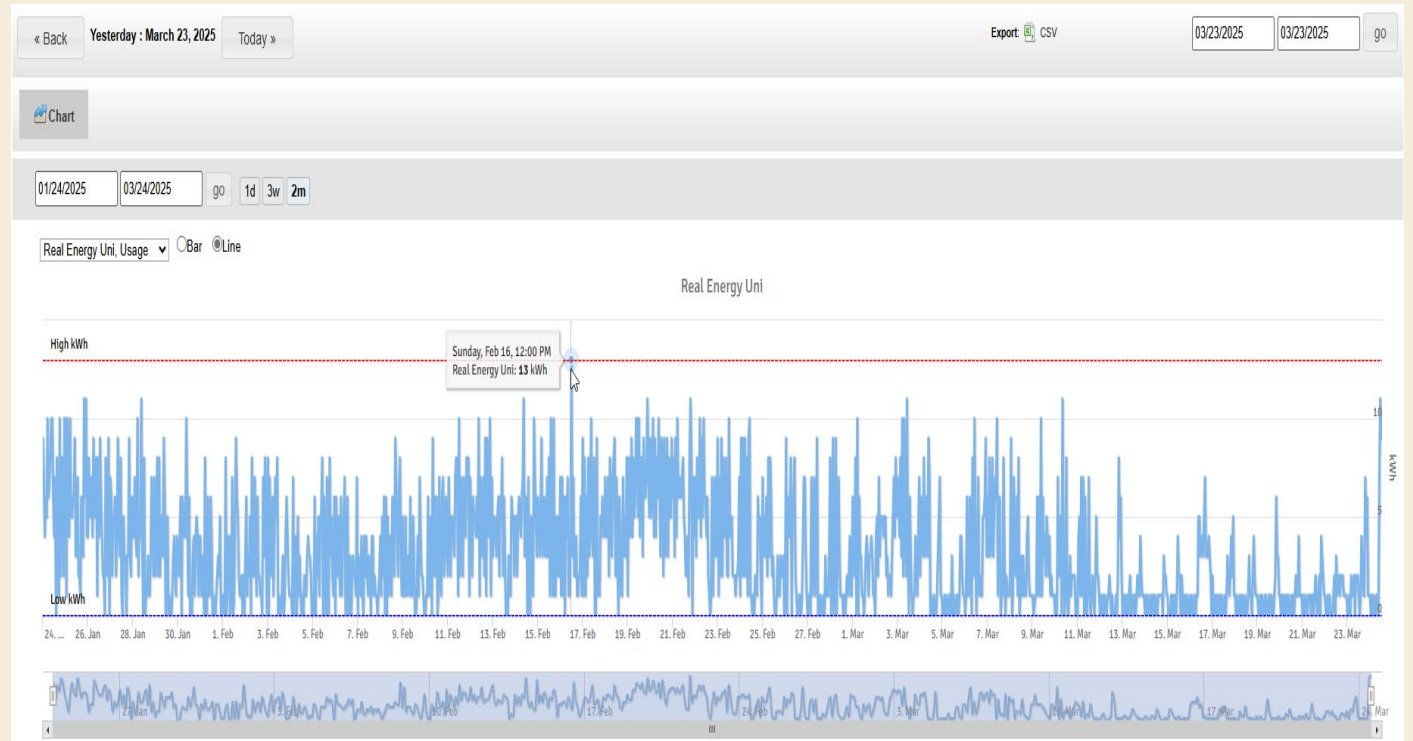
May 2026
Completion

Customer Outreach Efforts

- 3,674 Letters sent to residential customers that used over 3,000 kWh in a single month.
- Why 3,000 kWh?
 - 90.3% of Danville Utilities' residential customers used less than 3,000 kWh
 - Only 9.7% used more than 3,000 kWh
 - Improve awareness of our energy advising services

Energy Analysis

- What does an energy analysis consist of?
 - Gathering data about the home such as type of home, square footage, heating and cooling equipment used.
 - Determining the baseload.
 - Comparing recent monthly consumption with previous years.
 - Reviewing data and graphs of hourly consumption over the last 60 days.



Results

Energy Analyses Completed:	134
Energy Efficiency Tips:	95
Equipment Malfunction:	26
Running On Emergency Heat:	5
Forgotten Equipment Running:	1
On-Site Energy Assessment:	7