



DANVILLE UTILITY COMMISSION AGENDA

CITY COUNCIL CHAMBERS

August 25, 2025

4:00 PM

A. CALL TO ORDER

B. ROLL CALL

C. ITEMS FOR DISCUSSION

1. Minutes of the July 28, 2025 Commission Meeting
2. Review of June Financial Statements
3. Presentation on Summer Energy Efficiency Efforts

D. PUBLIC COMMENT

Members of the public who desire to speak on any item not on the agenda will be heard during this period. The Chairman/Vice Chairman of the Commission may restrict the number of speakers and limit the length of public comment to three minutes for individuals and five minutes for groups. The group must be present and have a single speaker to be eligible for the five-minute comment period. Sign up shall be in-person and closes when the meeting starts. Comments shall be limited to the provision of information to the Commission and not for the answering of questions.

E. COMMUNICATIONS

A. Commission Members

B. Director

ADJOURN

Next Meeting: October 27, 2025 at 4:00pm



**Danville Utility
Commission**

STAFF REPORT

DATE: August 25, 2025
TO: Danville Utility Commission
FROM: Janet Davis, Key Accounts Manager
RE: Minutes of the July 28, 2025 Commission Meeting

ATTACHMENTS

1. July 28 2025 DUC Minutes



Commission Members Present: Vanessa Cain, Sheila Williamson-Branch, Michael Adkins*, Anna Kautzman, Gary Miller, Murray Whittle, Mary Williamson

Commission Members Absent: Vanessa Cain

Staff Present: Ryan Dodson, Jason Grey, Janet Davis, Amy Chandler

Others Present:

**Michael Adkins was acting as City Manager in Ken Larking's absence*

Election of Chair/Vice-Chair

Mr. Ryan Dodson from the City Attorney's office called the meeting to order and held the Chairman and Vice Chairman elections. Mr. Dobbins nominated Ms. Kautzman to the office of Chairman. Hearing no other nominations, Mr. Dodson closed the nominations. All members voted in favor and the nomination passed unanimously. Ms. Kautzman nominated Mr. Dobbins to the office of Vice Chairman. Hearing no other nominations, Mr. Dodson closed the nominations. All members voted in favor, and the nomination passed.

Discussion/Business Items

Minutes of June 23, 2025 Commission Meeting

Ms. Kautzman asked for any corrections, deletions, or adjustments to the minutes from June 23, 2025.

Mr. Dobbins made a motion to approve the minutes. Ms. Williamson-Branch seconded, all members voted in favor, and the motion was carried unanimously.

Review of Utilities' Financial Statements

Ms. Chandler presented the May utility financial statements for each utility fund.

Closed Session

Mr. Dobbins moved that the Utility Commission enter closed session. All members voted in favor and the motion carried. The Commission may discuss or consider the acquisition and/or disposition of real property for a public purpose where discussion in an open meeting

would adversely impact the bargaining position of the City as permitted by Subsection (A) (3) of Section 2.2-3711 of the Code of Virginia, 1950, as amended in closed session. Upon unanimous vote at 4:12 p.m., the Commission entered closed session.

The Commission returned to Council Chambers from closed session at 4:50 p.m. Mr. Dobbins made a motion and Mr. Adkins seconded to return from the closed meeting. All members voted in favor, and the Commission resumed the public meeting. Mr. Dobbins then read a certification that items discussed were Pursuant to the Code of Virginia. Ms. Kautzman seconded the certification. All members voted in affirmation of the certification.

Department Discussions

There were no comments from the public. A plaque was presented to Ms. Williamson-Branch in appreciation for her years of service on the Utility Commission. Ms. Williamson-Branch began her service in July 2017.

Mr. Dobbins commented that the power outages that occurred about 10 days prior to the meeting were very quickly restored and emphasized the importance of having locally controlled utilities. He thanked the staff for their service.

Adjournment

Ms. Kautzman stated the next meeting is scheduled for August 25, 2025. Mr. Dobbins made a motion to adjourn. Ms. Williamson-Branch seconded the motion. There being no further business, Ms. Kautzman adjourned the meeting at 4:57 p.m.

Submitted by Janet Davis
Secretary to the DUC

August 25, 2025
Date Approved

Chairman
Danville Utility Commission



Danville Utility
Commission

STAFF REPORT

DATE: August 25, 2025
TO: Danville Utility Commission
FROM: Amy Chandler, Assistant Director of Finance
RE: Review of June Financial Statements

June financials will be reviewed.

ATTACHMENTS

1. DUC Financial Statements June 2025

CITY OF DANVILLE
UTILITY FUNDS
COMBINING STATEMENT OF NET ASSETS - UNAUDITED
JUNE 30, 2025

	<u>WASTEWATER</u>	<u>WATER</u>	<u>GAS</u>	<u>ELECTRIC</u>	<u>TELECOM</u>	<u>JUNE 30, 2025</u>
ASSETS						
Equity in pooled Cash and Investments	\$ 8,235,320.87	9,762,583.87	14,805,040.92	14,156,044.46	1,621,582.85	48,580,572.97
Receivables (Net of allowances for Uncollectible):						
Accounts	1,344,177.68	1,299,863.98	1,482,641.64	15,819,580.04	19,010.34	19,965,273.68
Power/Gas Cost Recovery	-	-	(1,558,813.40)	(21,136.93)	-	(1,579,950.33)
Prepays	-	-	-	40,871.67	-	40,871.67
Pension Assets	241.00	437.00	339.00	1,270.00	52.00	2,339.00
Inventory of Gas, Materials and Supplies, at Cost	-	980,653.72	867,926.07	4,030,306.06	241,276.72	6,120,162.57
Fixed Assets	109,794,322.68	99,009,617.73	73,963,745.18	355,953,305.34	11,384,120.69	650,105,111.62
Accumulated Depreciation	(56,939,641.11)	(47,684,569.20)	(34,225,510.60)	(160,001,748.71)	(5,571,521.10)	(304,422,990.72)
Deferred Outflows - Pension	204,863.00	370,729.00	287,487.00	1,077,328.00	44,446.00	1,984,853.00
TOTAL ASSETS	<u><u>\$ 62,639,284.12</u></u>	<u><u>63,739,316.10</u></u>	<u><u>55,622,855.81</u></u>	<u><u>231,055,819.93</u></u>	<u><u>7,738,967.50</u></u>	<u><u>420,796,243.46</u></u>
LIABILITIES AND NET ASSETS						
Liabilities						
Accounts Payable	\$ 467,358.37	1,396,580.03	779,729.31	12,240,528.84	49,875.95	14,934,072.50
Accrued Interest Payable	15,546.25	112,859.51	8,814.80	614,005.89	-	751,226.45
Customer Deposits	-	-	-	3,958,461.64	-	3,958,461.64
Accrued Vacation, Sick Leave & Workers Comp.	720.00	174,709.53	135,024.15	599,503.58	10,630.38	920,587.64
Deferred Gain / Loss - Refunding Bonds	(66,134.29)	(65,148.58)	(32,417.34)	(781,571.11)	-	(945,271.32)
Original Issue Premium/Discount (Refunding Bonds)	85,531.34	1,253,742.74	38,660.62	6,034,800.05	-	7,412,734.75
General Obligation Bonds Payable	888,929.00	5,990,358.84	478,644.09	47,921,884.17	-	55,279,816.10
Revenue Bonds Payable	-	6,335,085.71	-	11,374,914.29	-	17,710,000.00
Long-Term Leases, Notes, and Contracts Payable	-	62,247.58	62,247.58	589,574.35	-	714,069.51
TOTAL LIABILITIES	<u><u>\$ 1,391,950.67</u></u>	<u><u>15,260,435.36</u></u>	<u><u>1,470,703.21</u></u>	<u><u>82,552,101.70</u></u>	<u><u>60,506.33</u></u>	<u><u>100,735,697.27</u></u>
Net Assets						
Contributed Capital	\$ 4,214,321.78	4,676,282.92	1,340,510.58	13,721,622.53	337,248.59	24,289,986.40
Retained Earnings:						
Restricted for Investment in Fixed Assets	\$ 47,732,033.74	33,072,479.32	37,850,589.05	117,679,906.70	5,475,351.00	241,810,359.81
Restricted for Incomplete Projects	6,819,581.36	5,682,191.25	4,287,008.45	8,184,853.51	513,046.83	25,486,681.40
Restricted for Subsequent Expenses	32,618.55	111,539.31	9,736.41	1,379,469.86	265.54	1,533,629.67
Net Pension Assets	241.00	437.00	339.00	1,270.00	52.00	2,339.00
Deferred Outflows - Pension	204,863.00	370,729.00	287,487.00	1,077,328.00	44,446.00	1,984,853.00
Unrestricted	2,448,537.02	4,935,950.94	10,663,969.11	7,536,595.63	1,352,497.21	26,937,549.91
Total Retained Earnings	<u><u>\$ 57,033,011.67</u></u>	<u><u>43,802,597.82</u></u>	<u><u>52,811,642.02</u></u>	<u><u>134,782,095.70</u></u>	<u><u>7,341,212.58</u></u>	<u><u>295,770,559.79</u></u>
TOTAL NET ASSETS	<u><u>\$ 61,247,333.45</u></u>	<u><u>48,478,880.74</u></u>	<u><u>54,152,152.60</u></u>	<u><u>148,503,718.23</u></u>	<u><u>7,678,461.17</u></u>	<u><u>320,060,546.19</u></u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 62,639,284.12</u></u>	<u><u>63,739,316.10</u></u>	<u><u>55,622,855.81</u></u>	<u><u>231,055,819.93</u></u>	<u><u>7,738,967.50</u></u>	<u><u>420,796,243.46</u></u>

**CITY OF DANVILLE
UTILITY FUNDS
COMBINING STATEMENT OF REVENUES, EXPENSES,
AND CHANGES IN FUND NET ASSETS
FOR THE PERIOD ENDED JUNE 30, 2025**

	<u>WASTEWATER</u>	<u>WATER</u>	<u>GAS</u>	<u>ELECTRIC</u>	<u>TELECOM</u>	<u>JUNE 30, 2025</u>
Operating revenues:						
Charges for Services	\$ 9,820,794.49	9,634,800.66	18,885,168.03	141,532,398.63	847,067.91	180,720,229.72
Operating Expenses:						
Purchased Services	\$ -	-	11,182,328.98	109,350,341.48	61,400.57	120,594,071.03
Production	-	-	-	103,337.72	-	103,337.72
Transmission & Treatment	4,010,706.47	2,110,557.87	-	1,717,002.12	-	7,838,266.46
Engineering	-	257,527.65	290,473.19	1,171,882.59	-	1,719,883.43
Distribution	1,979,268.21	1,040,084.35	1,106,853.12	6,749,618.16	-	10,875,823.84
Service	120,668.66	172,094.17	58,401.66	-	-	351,164.49
Meters & Regulators	-	135,577.88	150,747.07	574,609.91	-	860,934.86
Administrative	2,892,169.17	3,953,911.25	4,006,153.60	14,469,882.40	949,663.12	26,271,779.54
Total Operating Expenses	\$ 9,002,812.51	7,669,753.17	16,794,957.62	134,136,674.38	1,011,063.69	168,615,261.37
Operating Income (Loss)	\$ 817,981.98	1,965,047.49	2,090,210.41	7,395,724.25	(163,995.78)	12,104,968.35
Non-Operating Revenues (Expenses):						
Jobbing Income (Loss)	47,414.96	346,997.18	590,345.57	2,169,188.28	24,090.90	3,178,036.89
Interest Income	252,839.98	342,779.66	475,788.56	496,946.30	48,474.89	1,616,829.39
Energy Efficiency Recovery	-	-	-	-	-	-
Gain (Loss) on Disposal of Property	1,451.00	-	42,370.00	30,082.00	-	73,903.00
Recoveries and Rebates	4,125.04	-	180.08	2,775,804.10	-	2,780,109.22
Interest Expense	(32,938.88)	(458,917.45)	(18,006.66)	(1,933,208.26)	-	(2,443,071.25)
Total Non-Operating Revenues (Expenses)	\$ 272,892.10	230,859.39	1,090,677.55	3,538,812.42	72,565.79	5,205,807.25
Income (Loss) Before Operating Transfers	\$ 1,090,874.08	2,195,906.88	3,180,887.96	10,934,536.67	(91,429.99)	17,310,775.60
Operating Transfers:						
Transfers In (Out)	(705,759.96)	(966,300.00)	(6,199,329.96)	(10,135,609.96)	(81,000.00)	(18,087,999.88)
Total Operating Transfers	\$ (705,759.96)	(966,300.00)	(6,199,329.96)	(10,135,609.96)	(81,000.00)	(18,087,999.88)
Net Income (Loss)	\$ 385,114.12	1,229,606.88	(3,018,442.00)	798,926.71	(172,429.99)	(777,224.28)
Net Assets - July 1, 2024, as restated	60,808,611.33	47,249,273.86	57,170,594.60	147,704,791.52	7,850,891.16	320,784,162.47
Net Income (Loss)	385,114.12	1,229,606.88	(3,018,442.00)	798,926.71	(172,429.99)	(777,224.28)
Contribution In Aid of Construction	53,608.00	-	-	-	-	53,608.00
Net Assets -June 30, 2025	\$ 61,247,333.45	48,478,880.74	54,152,152.60	148,503,718.23	7,678,461.17	320,060,546.19

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED JUNE 30, 2025

WASTEWATER

	ORIGINAL BUDGET 24-25	ADJUSTMENTS AND CARRYFORWARDS	CURRENT BUDGET 24-25	JUNE 2025	PERCENT OF CURRENT BUDGET	JUNE 2024
OPERATING REVENUE	9,313,207.00	99,377.35	9,412,584.35	9,820,794.49	104.34%	9,229,833.63
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	3,885,859.00	162,597.24	4,048,456.24	4,010,706.47	99.07%	3,760,179.26
ENGINEERING	-	-	-	-		-
DISTRIBUTION	2,023,432.87	63,886.03	2,087,318.90	1,979,268.21	94.82%	1,994,204.02
SERVICE	178,689.57	(18,199.00)	160,490.57	120,668.66	75.19%	103,792.29
METERS & REGULATORS	-	-	-	-		-
DEPRECIATION	1,967,370.00	-	1,967,370.00	1,967,370.00	100.00%	2,002,778.74
BAD DEBT	36,000.00	-	36,000.00	64,057.93	177.94%	77,331.36
GENERAL & ADMINISTRATIVE	871,445.42	44,748.02	916,193.44	860,741.24	93.95%	754,012.45
TOTAL OPERATING EXPENSES	8,962,796.86	253,032.29	9,215,829.15	9,002,812.51	97.69%	8,692,298.12
OPERATING INCOME (LOSS)	350,410.14	(153,654.94)	196,755.20	817,981.98	415.74%	537,535.51
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	36,600.00		36,600.00	252,839.98	690.82%	196,420.16
RECOVERIES AND REBATES	-	4,125.04	4,125.04	4,125.04		-
GAIN/LOSS ON DISPOSAL	-		-	1,451.00		5,250.00
JOBGING INCOME (LOSS)	34,000.00		34,000.00	47,414.96	139.46%	40,258.10
INTEREST ON LONG TERM INDEBTEDNESS	(35,250.00)	-	(35,250.00)	(32,938.88)	93.44%	(43,058.32)
NET INCOME (LOSS)	385,760.14	(149,529.90)	236,230.24	1,090,874.08	461.78%	736,405.45
OPERATING TRANSFERS IN (OUT)	(705,760.00)		(705,760.00)	(705,759.96)	100.00%	(705,759.96)
NET INCOME AFTER TRANSFERS	(319,999.86)	(149,529.90)	(469,529.76)	385,114.12	-82.02%	30,645.49
CONTRIBUTION IN AID	40,000.00	13,608.00	53,608.00	53,608.00	100.00%	
REGULAR CAPITAL MAINTENANCE	(941,143.73)	(110,830.83)	(1,051,974.56)	(393,737.46)	37.43%	
CAPITAL PROJECTS	(600,000.00)	(6,378,802.08)	(6,978,802.08)	(817,457.82)	11.71%	
DEBT SERVICE	(160,370.00)	-	(160,370.00)	(160,352.76)	99.99%	
DEPRECIATION	1,967,370.00		1,967,370.00	1,967,370.00	100.00%	

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED JUNE 30, 2025

WATER						
	ORIGINAL BUDGET 24-25	ADJUSTMENTS AND CARRYFORWARDS	CURRENT BUDGET 24-25	JUNE 2025	PERCENT OF CURRENT BUDGET	JUNE 2024
OPERATING REVENUE	9,079,151.00	914,921.41	9,994,072.41	9,634,800.66	96.41%	8,981,152.90
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	2,272,223.40	62,338.77	2,334,562.17	2,110,557.87	90.40%	1,926,669.93
ENGINEERING	355,350.56	16,506.25	371,856.81	257,527.65	69.25%	253,963.11
DISTRIBUTION	1,294,085.31	1,846.00	1,295,931.31	1,040,084.35	80.26%	973,552.45
SERVICE	198,825.32	-	198,825.32	172,094.17	86.56%	156,289.81
METERS & REGULATORS	154,191.23	-	154,191.23	135,577.88	87.93%	128,586.26
DEPRECIATION	1,519,860.00	-	1,519,860.00	1,519,860.12	100.00%	1,545,308.34
BAD DEBT	30,000.00	-	30,000.00	51,545.50	171.82%	66,707.17
GENERAL & ADMINISTRATIVE	2,532,955.04	84,644.03	2,617,599.07	2,382,505.63	91.02%	2,095,822.10
TOTAL OPERATING EXPENSES	8,357,490.86	165,335.05	8,522,825.91	7,669,753.17	89.99%	7,146,899.17
OPERATING INCOME (LOSS)	721,660.14	749,586.36	1,471,246.50	1,965,047.49	133.56%	1,834,253.73
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	67,700.00		67,700.00	342,779.66	506.32%	373,493.44
RECOVERIES AND REBATES	10,000.00		10,000.00	-	0.00%	-
GAIN/LOSS ON DISPOSAL	8,000.00		8,000.00	-	0.00%	-
JOBGING INCOME (LOSS)	432,493.20		432,493.20	346,997.18	80.23%	232,955.35
INTEREST ON LONG TERM INDEBTEDNESS	(367,920.00)	(159,467.18)	(527,387.18)	(458,917.45)	87.02%	(371,641.96)
NET INCOME (LOSS)	871,933.34	590,119.18	1,462,052.52	2,195,906.88	150.19%	2,069,060.56
OPERATING TRANSFERS IN (OUT)	(966,300.00)		(966,300.00)	(966,300.00)	100.00%	(966,300.00)
NET INCOME AFTER TRANSFERS	(94,366.66)	590,119.18	495,752.52	1,229,606.88	248.03%	1,102,760.56
CONTRIBUTION IN AID	-		-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(816,715.15)	(147,395.72)	(964,110.87)	(998,606.66)	103.58%	
CAPITAL PROJECTS	-	(12,926,822.24)	(12,926,822.24)	(9,242,118.73)	71.50%	
DEBT SERVICE	(557,230.00)	(108,571.43)	(665,801.43)	(254,250.90)	38.19%	
DEPRECIATION	1,519,860.00		1,519,860.00	1,519,860.12	100.00%	

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED JUNE 30, 2025

GAS						
	ORIGINAL BUDGET 24-25	ADJUSTMENTS AND CARRYFORWARDS	CURRENT BUDGET 24-25	JUNE 2025	PERCENT OF CURRENT BUDGET	JUNE 2024
OPERATING REVENUE	20,506,922.00	34,314.05	20,541,236.05	18,885,168.03	91.94%	19,178,974.12
COST OF SALES	-		-			
PURCHASED SERVICES PRODUCTION	12,519,009.00		12,519,009.00	11,182,328.98	89.32%	11,042,400.05
TOTAL COST OF SALES	12,519,009.00	-	12,519,009.00	11,182,328.98		11,042,400.05
GROSS PROFIT	7,987,913.00	34,314.05	8,022,227.05	7,702,839.05		8,136,574.07
GROSS PROFIT %	38.95%		39.05%	40.79%		42.42%
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	-		-	-		-
ENGINEERING	376,172.26	23,000.00	399,172.26	290,473.19	72.77%	266,781.41
DISTRIBUTION	1,302,490.31	-	1,302,490.31	1,106,853.12	84.98%	1,058,869.07
SERVICE	162,576.26	-	162,576.26	58,401.66	35.92%	47,020.94
METERS & REGULATORS	185,913.74	(3,000.00)	182,913.74	150,747.07	82.41%	136,918.11
DEPRECIATION	1,578,100.00	-	1,578,100.00	1,578,100.08	100.00%	1,604,723.86
BAD DEBT	55,000.00	-	55,000.00	69,141.67	125.71%	147,645.55
GENERAL & ADMINISTRATIVE	2,409,665.05	86,860.88	2,496,525.93	2,358,911.85	94.49%	2,127,866.17
TOTAL OPERATING EXPENSES	6,069,917.62	106,860.88	6,176,778.50	5,612,628.64	90.87%	5,389,825.11
OPERATING INCOME (LOSS)	1,917,995.38	(72,546.83)	1,845,448.55	2,090,210.41	113.26%	2,746,748.96
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	71,000.00		71,000.00	475,788.56	670.12%	392,006.38
RECOVERIES AND REBATES	-		-	180.08	0.00%	421.12
GAIN/LOSS ON DISPOSAL	-	42,370.00	42,370.00	42,370.00	0.00%	49,680.00
JOBGING INCOME (LOSS)	184,308.49	10,509.47	194,817.96	590,345.57	303.02%	580,563.82
INTEREST ON LONG TERM INDEBTEDNESS	(19,090.00)	-	(19,090.00)	(18,006.66)	94.33%	(23,846.61)
NET INCOME (LOSS)	2,154,213.87	(19,667.36)	2,134,546.51	3,180,887.96	149.02%	3,745,573.67
OPERATING TRANSFERS IN (OUT)	(3,199,330.00)	-	(3,199,330.00)	(6,199,329.96)	193.77%	(3,199,329.96)
NET INCOME AFTER TRANSFERS	(1,045,116.13)	(19,667.36)	(1,064,783.49)	(3,018,442.00)	283.48%	546,243.71
CONTRIBUTION IN AID			-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(318,632.50)	(29,012.33)	(347,644.83)	(401,134.11)	115.39%	
CAPITAL PROJECTS	-	(7,531,258.76)	(7,531,258.76)	(185,378.53)	2.46%	
DEBT SERVICE	(97,590.00)		(97,590.00)	(97,585.90)	100.00%	
DEPRECIATION	1,578,100.00		1,578,100.00	1,578,100.08	100.00%	

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED JUNE 30, 2025

ELECTRIC

	<u>ORIGINAL BUDGET 24-25</u>	<u>ADJUSTMENTS AND CARRYFORWARDS</u>	<u>CURRENT BUDGET 24-25</u>	<u>JUNE 2025</u>	<u>PERCENT OF CURRENT BUDGET</u>	<u>JUNE 2024</u>
OPERATING REVENUE	135,268,081.00	5,733,364.46	141,001,445.46	141,532,398.63	100.38%	128,333,088.81
COST OF SALES						
PURCHASED SERVICES	97,085,465.00	2,222,204.16	99,307,669.16	109,350,341.48	110.11%	98,863,171.28
PRODUCTION	116,000.00	-	116,000.00	103,337.72		3,525.90
TOTAL COST OF SALES	<u>97,201,465.00</u>	<u>2,222,204.16</u>	<u>99,423,669.16</u>	<u>109,453,679.20</u>		<u>98,866,697.18</u>
GROSS PROFIT	38,066,616.00	3,511,160.30	41,577,776.30	32,078,719.43		29,466,391.63
GROSS PROFIT %	28.14%		29.49%	22.67%		22.96%
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	1,897,670.40	50,304.80	1,947,975.20	1,717,002.12	88.14%	2,006,669.24
ENGINEERING	1,317,335.78	12,799.91	1,330,135.69	1,171,882.59	88.10%	1,391,214.07
DISTRIBUTION	6,111,984.95	1,741,444.34	7,853,429.29	6,749,618.16	85.94%	6,028,466.27
METERS & REGULATORS	562,827.90	10,515.55	573,343.45	574,609.91	100.22%	526,531.85
DEPRECIATION	8,206,890.00	-	8,206,890.00	8,206,890.00	100.00%	8,337,698.82
BAD DEBT	375,000.00	-	375,000.00	430,558.86	114.82%	593,556.75
GENERAL & ADMINISTRATIVE	<u>6,550,924.14</u>	<u>1,144,713.92</u>	<u>7,695,638.06</u>	<u>5,832,433.54</u>	<u>75.79%</u>	<u>5,765,602.39</u>
TOTAL OPERATING EXPENSES	25,022,633.17	2,959,778.52	27,982,411.69	24,682,995.18	88.21%	24,649,739.39
OPERATING INCOME (LOSS)	<u>13,043,982.83</u>	<u>551,381.78</u>	<u>13,595,364.61</u>	<u>7,395,724.25</u>	<u>54.40%</u>	<u>4,816,652.24</u>
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	141,300.00	-	141,300.00	496,946.30	351.70%	631,046.94
RECOVERIES AND REBATES	-	2,692,767.40	2,692,767.40	2,775,804.10	0.00%	(84,198.87)
GAIN/LOSS ON DISPOSAL	47,000.00	-	47,000.00	30,082.00	64.00%	28,247.00
JOBGING INCOME (LOSS)	2,773,949.53	(828,799.55)	1,945,149.98	2,169,188.28	111.52%	3,284,007.56
INTEREST ON LONG TERM INDEBTEDNESS	<u>(1,750,460.00)</u>	<u>-</u>	<u>(1,750,460.00)</u>	<u>(1,933,208.26)</u>	<u>110.44%</u>	<u>(1,913,170.24)</u>
NET INCOME (LOSS)	<u>14,255,772.36</u>	<u>2,415,349.63</u>	<u>16,671,121.99</u>	<u>10,934,536.67</u>	<u>65.59%</u>	<u>6,762,584.63</u>
OPERATING TRANSFERS IN (OUT)	<u>(10,635,610.00)</u>	<u>500,000.00</u>	<u>(10,135,610.00)</u>	<u>(10,135,609.96)</u>	<u>100.00%</u>	<u>(9,635,609.96)</u>
NET INCOME AFTER TRANSFERS	<u>3,620,162.36</u>	<u>2,915,349.63</u>	<u>6,535,511.99</u>	<u>798,926.71</u>	<u>12.22%</u>	<u>(2,873,025.33)</u>
CONTRIBUTION IN AID	-	-	-	-	0.00%	
FEDERAL AID - CAPITAL PROJECTS	-	-	-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(6,928,453.18)	862,264.00	(6,066,189.18)	(3,344,735.44)	55.14%	
CAPITAL PROJECTS	(51,994.95)	(23,792,156.67)	(23,844,151.62)	(18,018,564.74)	75.57%	
DEBT SERVICE	(4,499,660.00)	-	(4,499,660.00)	(3,802,630.12)	84.51%	
DEPRECIATION	8,206,890.00	-	8,206,890.00	8,206,890.00	100.00%	

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED JUNE 30, 2025

TELECOMMUNICATIONS

	ORIGINAL BUDGET 24-25	ADJUSTMENTS AND CARRYFORWARDS	CURRENT BUDGET 24-25	JUNE 2025	PERCENT OF CURRENT BUDGET	JUNE 2024
OPERATING REVENUE	744,180.00	89,400.00	833,580.00	847,067.91	101.62%	884,895.19
COST OF SALES						
PURCHASED SERVICES	70,000.00		70,000.00	61,400.57	87.72%	65,869.63
PRODUCTION			-	-		-
TOTAL COST OF SALES	<u>70,000.00</u>	<u>-</u>	<u>70,000.00</u>	<u>61,400.57</u>		<u>65,869.63</u>
GROSS PROFIT	674,180.00	89,400.00	763,580.00	785,667.34		819,025.56
GROSS PROFIT %	90.59%		91.60%	92.75%		92.56%
OPERATING EXPENSES						
TRANSMISSION & TREATMENT			-	-		-
ENGINEERING			-	-		-
DISTRIBUTION			-	-		-
SERVICE			-	-		-
METERS & REGULATORS			-	-		-
DEPRECIATION	440,540.00	-	440,540.00	440,540.04	100.00%	445,669.05
BAD DEBT			-	-		-
GENERAL & ADMINISTRATIVE	<u>462,414.35</u>	<u>82,926.99</u>	<u>545,341.34</u>	<u>509,123.08</u>	<u>93.36%</u>	<u>428,335.13</u>
TOTAL OPERATING EXPENSES	902,954.35	82,926.99	985,881.34	949,663.12	96.33%	874,004.18
OPERATING INCOME (LOSS)	<u>(228,774.35)</u>	<u>6,473.01</u>	<u>(222,301.34)</u>	<u>(163,995.78)</u>	<u>73.77%</u>	<u>(54,978.62)</u>
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	5,620.00	-	5,620.00	48,474.89	862.54%	32,944.01
RECOVERIES AND REBATES	-	-	-	-		-
GAIN/LOSS ON DISPOSAL	-	-	-	-		-
JOBGING INCOME (LOSS)	(553.84)	-	(553.84)	24,090.90	-4349.79%	14,394.45
INTEREST ON LONG TERM INDEBTEDNESS	-	-	-	-		-
NET INCOME (LOSS)	<u>(223,708.19)</u>	<u>6,473.01</u>	<u>(217,235.18)</u>	<u>(91,429.99)</u>	<u>42.09%</u>	<u>(7,640.16)</u>
OPERATING TRANSFERS IN (OUT)	<u>(81,000.00)</u>		<u>(81,000.00)</u>	<u>(81,000.00)</u>	<u>100.00%</u>	<u>(81,000.00)</u>
NET INCOME AFTER TRANSFERS	<u>(304,708.19)</u>	<u>6,473.01</u>	<u>(298,235.18)</u>	<u>(172,429.99)</u>	<u>57.82%</u>	<u>(88,640.16)</u>
CONTRIBUTION IN AID	-		-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(100,000.00)	(6,473.01)	(106,473.01)	(73,002.94)	68.56%	
CAPITAL PROJECTS	-	(491,147.41)	(491,147.41)	(11,570.65)	0.00%	
DEPRECIATION	440,540.00	-	440,540.00	440,540.04	100.00%	

Mo Rate Applied	WACOG		Demand Rate	Demand Rate	Adjustments	After PGAs are calculated, manually code them before reconciling the month		(Independent of Commod)	(Does not include Demand Recovery)			Commodity	
	WACOG	Plus Losses	Firm	Interruptible		PGA (f)	PGA (i)	Cum Over (Under) Demand Recovery Current FY	Monthly Commodity Cost	Monthly Commodity Recovered	Monthly Commodity Over (Under) Recovery	Recovery Balance Over (Under) +/- \$2,000,000	
Jun-24	\$ 3.57523	\$ 3.64819	\$ 1.00000	\$ -		\$ 4.57274	\$ 3.57274	\$ (6,112.73)	\$ 357,369.86	\$ 447,669.89	\$ 90,300.03	\$235,984.30	Final
Jul-24	\$ 3.76443	\$ 3.84126	\$ -	\$ -	\$ -	\$ 3.49148	\$ 3.49148	\$ (214,058.68)	\$ 338,803.93	\$ 385,627.48	\$ 46,823.55	\$282,807.85	Final
Aug-24	\$ 3.62276	\$ 3.69669	\$ -	\$ -	\$ -	\$ 3.33419	\$ 3.33419	\$ (424,290.88)	\$ 281,995.86	\$ 341,458.68	\$ 59,462.83	\$342,270.68	Final
Sep-24	\$ 4.67503	\$ 4.77044	\$ -	\$ -	\$ -	\$ 3.87452	\$ 3.87452	\$ (626,426.88)	\$ 334,675.93	\$ 400,236.71	\$ 65,560.79	\$407,831.46	Final
Oct-24	\$ 3.72059	\$ 3.79652	\$ 0.50000	\$ -	\$ -	\$ 4.17206	\$ 3.67206	\$ (819,228.58)	\$ 537,755.08	\$ 460,129.30	\$ (77,625.78)	\$330,205.69	Final
Nov-24	\$ 3.88545	\$ 3.96474	\$ 2.32000	\$ -	\$ -	\$ 5.78201	\$ 3.46201	\$ (849,882.02)	\$ 749,514.54	\$ 613,732.70	\$ (135,781.85)	\$194,423.84	Final
Dec-24	\$ 3.39457	\$ 3.46385	\$ 2.32000	\$ -	\$ -	\$ 6.25016	\$ 3.93016	\$ (627,385.98)	\$ 1,222,344.57	\$ 1,191,564.48	\$ (30,780.09)	\$163,643.75	Final
Jan-25	\$ 3.56626	\$ 3.59816	\$ 2.40000	\$ -	\$ 0.25000	\$ 6.09452	\$ 3.69452	\$ (212,675.62)	\$ 1,621,684.60	\$ 1,434,486.70	\$ (187,197.90)	(\$23,554.16)	Final
Feb-25	\$ 3.51595	\$ 3.57582	\$ 2.40000	\$ -	\$ 0.50000	\$ 6.31481	\$ 3.91481	\$ 344,908.46	\$ 1,154,598.72	\$ 1,681,924.85	\$ 527,326.14	\$503,771.98	Final
Mar-25	\$ 3.44393	\$ 3.51421	\$ 2.40000	\$ -	\$ 0.25000	\$ 6.22655	\$ 3.82655	\$ 549,233.87	\$ 815,300.45	\$ 1,315,955.15	\$ 500,654.71	\$1,004,426.69	Final
Apr-25	\$ 3.37303	\$ 3.41533	\$ 2.40000	\$ -		\$ 5.90111	\$ 3.50111	\$ 490,701.57	\$ 510,587.69	\$ 833,657.56	\$ 323,069.88	\$1,327,496.56	Final
May-25	\$ 3.68863	\$ 3.68863	\$ 1.15000	\$ -		\$ 4.42023	\$ 3.27023	\$ 233,540.59	\$ 368,730.22	\$ 491,354.71	\$ 122,624.50	\$1,450,121.06	Final
Jun-25	\$ 4.38519	\$ 4.38519	\$ 2.15000	\$ -		\$ 5.17432	\$ 3.02432	\$ 10,273.69	\$305,994.68	\$ 414,687.01	\$ 108,692.33	\$1,558,813.39	Final



**Danville Utility
Commission**

STAFF REPORT

DATE: August 25, 2025
TO: Danville Utility Commission
FROM: Janet Davis, Key Accounts Manager
RE: Presentation on Summer Energy Efficiency Efforts

Janet Davis, Key Accounts Manager, and Mauricio Rodriguez, Data Scientist, will present an update to the Utility Commission on their summer initiatives to help customers enhance energy efficiency in their homes.

ATTACHMENTS

1. Customer Energy Efficiency Projects(2025.08.15) - Final



Empowering Efficiency: Customer Smart Energy Solutions

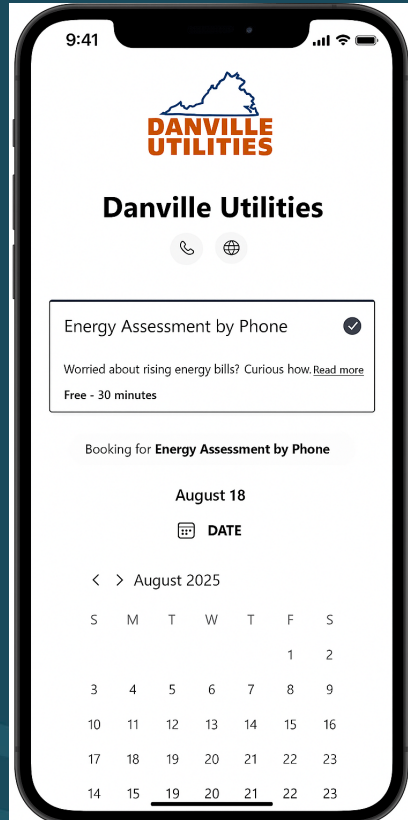
Identifying High Summer Energy Users

We classified high summer users based on the following criteria:

- **High Consumption:** Usage exceeding 2,500 kWh in June or July
- **Significant Growth:** An increase of 500 kWh or more over the past 3 years for those months
- **Efficiency Indicator:** A high kWh per square foot ratio, signaling intensive energy use relative to property size



Contacting Customers



- **Lessons from Winter Outreach:** Applied insights to improve time management and customer engagement
- **Personalized Letters Sent:** Included energy usage for June or July across 2023, 2024, and 2025 to provide context
- **Convenient Scheduling:** Integrated Microsoft Bookings link with a QR code for easy appointment setup
- **Calendar Sync:** Bookings automatically sync with my Outlook to ensure availability



Results & Continued Efforts

- **Positive Feedback:** Several customers expressed appreciation for the personalized energy reports
- **Real Impact:** Helped one customer identify a well pump issue—avoiding unnecessary HVAC and electrical service calls
- **Efficient Diagnosis:** Used meter data and software tools to pinpoint the problem quickly
- **Upcoming Outreach:** Planning an Energy Efficiency Tour across the service area
- **Community Engagement:** Reaching out to local community centers to host presentations for their members



Smart Thermostats/HVAC Tune Up

- \$300,000 allocated
- Free EcoBee Essential Smart Thermostat installed
- Free HVAC Tune Up
- Portal to choose from list of approved contractors
- One thermostat per account

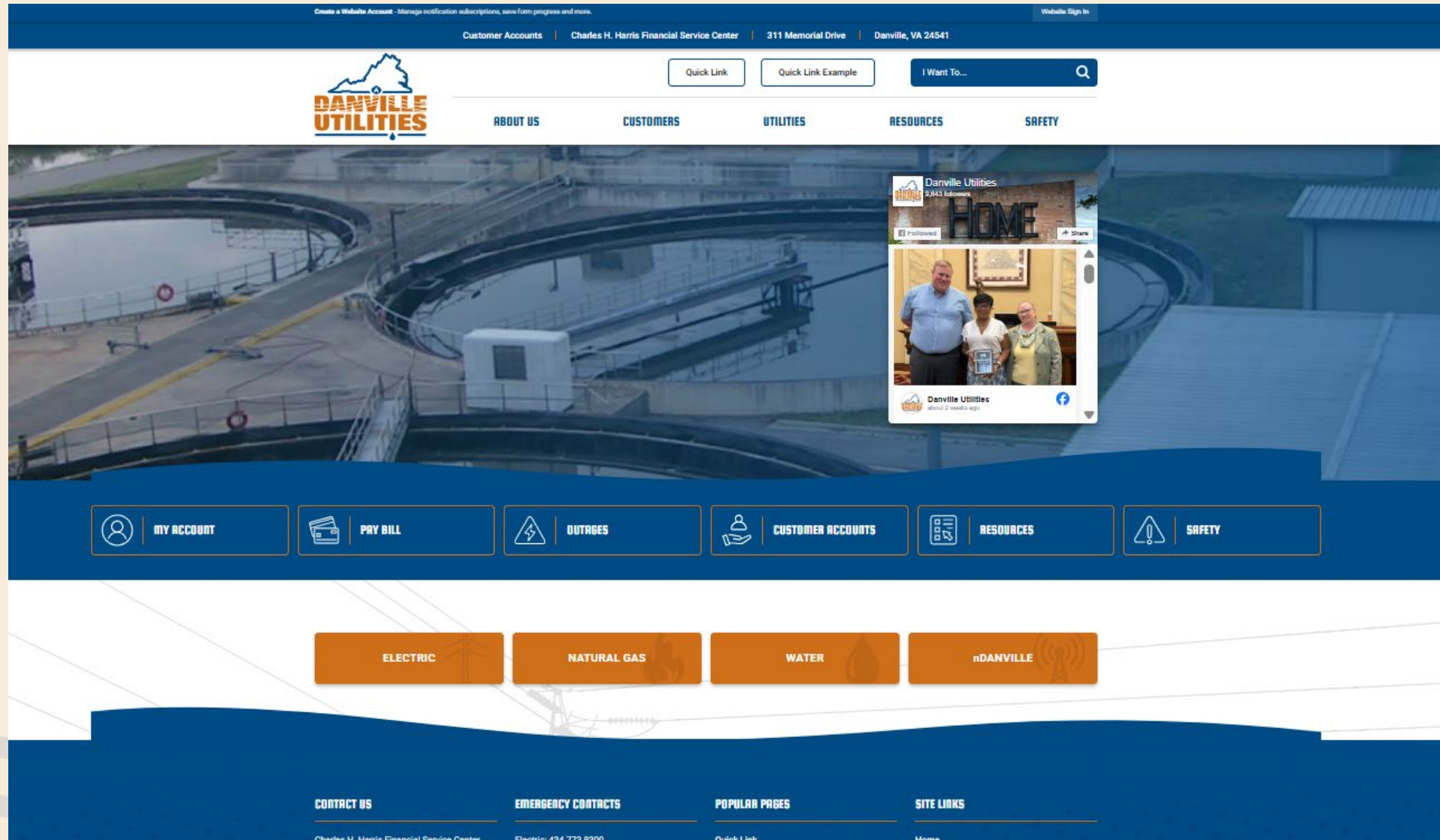


HVAC Replacement

- \$200,000 allocated
- Energy Efficient Heat Pump
- Any ductwork that may be missing
- Homeowner owes contractor 25% of total cost
- Landlord owes contractor 50% of total cost
- Contractor to be selected from list of approved contractors



New Website Coming Soon!



New Website Coming Soon!

Open the *Resources* page

AVAILABLE LIBRARY RESOURCES

- Danville Pittsylvania County United Way
- Energy Assistance Programs
- Fuel Assistance
- Neighbors Helping Neighbors

A CONSUMER'S GUIDE TO ROOFTOP SOLAR (PDF)

CURRENT OUTAGES

ELECTRIC SERVICE INSTRUCTIONAL GUIDE (PDF)

FORMS

- Customer Light / Street Light Repair Request
- Customer Piping Pressure Test (PDF)
- Elevated Gas Pressure Request Form (PDF)

HOME\$AVE REBATE PROGRAM

- HVAC System Tune-Ups
- Residential Energy Efficiency Program

STORM PREPARATION GUIDE (PDF)

TIME OF USE INFORMATION (PDF)

WAYS TO SAVE

- Save Energy
- Save Energy at Home
- Save Water
- Summer Energy Savings Tips
- Water Saving Lawn Care Tips
- Winter Energy Saving Tips
- Winter Heating Tips

Questions?