



DANVILLE UTILITY COMMISSION AGENDA

CITY COUNCIL CHAMBERS

October 27, 2025

4:00 PM

A. CALL TO ORDER

B. ROLL CALL

C. ITEMS FOR DISCUSSION

1. Minutes of the August 25, 2025 Commission Meeting
2. Review of August Financial Statements
3. Presentation from CPower on the City's Electric Demand Response Program

D. PUBLIC COMMENT

Members of the public who desire to speak on any item not on the agenda will be heard during this period. The Chairman/Vice Chairman of the Commission may restrict the number of speakers and limit the length of public comment to three minutes for individuals and five minutes for groups. The group must be present and have a single speaker to be eligible for the five-minute comment period. Sign up shall be in-person and closes when the meeting starts. Comments shall be limited to the provision of information to the Commission and not for the answering of questions.

E. COMMUNICATIONS

A. Commission Members

B. Director

ADJOURN

Next Meeting: December 8, 2025 at 4:00pm



**Danville Utility
Commission**

STAFF REPORT

DATE: October 27, 2025
TO: Danville Utility Commission
FROM:
RE: Minutes of the August 25, 2025 Commission Meeting

ATTACHMENTS

1. August 25 2025 DUC Minutes



Commission Members Present: Ken Larking, Mary Williamson, Anna Kautzman, Gary Miller, Helm Dobbins, Vanessa Cain

Commission Members Absent: Steven Merricks, Murray Whittle

Staff Present: Ryan Dodson, Janet Davis, Michael Adkins, Amy Chandler

Others Present:

Call to Order

Chairman Kautzman opened the meeting and asked that the attendance be recorded. As a quorum was present, the meeting was called to order.

Discussion/Business Items

Minutes of July 28, 2025 Commission Meeting

Ms. Kautzman asked for any corrections, deletions, or adjustments to the minutes from July 28, 2025.

Mr. Dobbins a motion to approve the minutes as corrected. Ms. Cain seconded, all members voted in favor, and the motion carried unanimously.

Review of Unaudited Utilities' Financial Statements

Ms. Chandler presented the unaudited utility financial statements for June for each utility fund.

Mr. Dobbins asked if the increase to workman's compensation in two of the funds was random or a trend.

Ms. Chandler responded that some years it is lower and some it is higher. Because the City self-funds this expense, it can vary from year to year.

Presentation on Summer Energy Efficiency Efforts

Janet Davis, Key Accounts Manager, and Mauricio Rodriguez, Data Scientist, presented an update to the Utility Commission on their summer initiatives to help customers enhance energy efficiency in their homes. Mr. Dobbins asked how contractors can get onto the list for the program. Ms. Davis replied that they simply fill out an application and the energy consultant will review for approval based on meeting requirements of the program.

Department Discussions

No one from the public signed up to speak to the Commission.

Mr. Larking commented that as an effect of low utility rates, Danville Utilities no longer qualifies for many of the grant programs that it has been successful in applying for in the past. Determining rates is a balancing act.

Adjournment

Due to no new business, the September meeting was cancelled. Ms. Kautzman stated the next meeting is scheduled for October 27, 2025. Ms. Cain made a motion to adjourn. Mr. Larking seconded. Ms. Kautzman adjourned the meeting at 4:30 p.m.

Submitted by Janet C. Davis
Secretary to the DUC

October 27, 2025

Date Approved

Chairman
Danville Utility Commission



**Danville Utility
Commission**

STAFF REPORT

DATE: October 27, 2025
TO: Danville Utility Commission
FROM: Amy Chandler, Assistant Director of Finance
RE: Review of August Financial Statements

August financials will be reviewed.

ATTACHMENTS

1. DUC Financial Statements August 2025

CITY OF DANVILLE
UTILITY FUNDS
COMBINING STATEMENT OF NET ASSETS - UNAUDITED
AUGUST 31, 2025

	<u>WASTEWATER</u>	<u>WATER</u>	<u>GAS</u>	<u>ELECTRIC</u>	<u>TELECOM</u>	<u>AUGUST 31, 2025</u>
ASSETS						
Equity in pooled Cash and Investments	\$ 8,486,539.17	8,920,465.37	13,532,828.61	10,778,590.65	1,606,507.07	43,324,930.87
Receivables (Net of allowances for Uncollectible):						
Accounts	1,390,130.98	1,770,370.29	1,215,056.04	18,778,900.39	36,213.05	23,190,670.75
Power/Gas Cost Recovery	-	-	(1,674,650.17)	(1,041,149.09)	-	(2,715,799.26)
Pension Assets	241.00	437.00	339.00	1,270.00	52.00	2,339.00
Inventory of Gas, Materials and Supplies, at Cost	-	958,037.25	992,202.46	3,928,386.44	239,319.21	6,117,945.36
Fixed Assets	110,418,188.27	93,446,503.19	74,085,742.53	358,090,500.42	11,421,831.14	647,462,765.55
Accumulated Depreciation	(57,066,785.51)	(47,853,452.19)	(34,442,510.04)	(161,104,651.40)	(5,652,032.24)	(306,119,431.38)
Deferred Outflows - Pension	204,863.00	370,729.00	287,487.00	1,077,328.00	44,446.00	1,984,853.00
	<u>\$ 63,433,176.91</u>	<u>57,613,089.91</u>	<u>53,996,495.43</u>	<u>230,509,175.41</u>	<u>7,696,336.23</u>	<u>413,248,273.89</u>
LIABILITIES AND NET ASSETS						
Liabilities						
Accounts Payable	\$ 616,946.81	885,080.18	800,386.25	11,574,415.53	20,289.53	13,897,118.30
Accrued Interest Payable	12,260.01	170,383.57	6,792.10	777,156.85	-	966,592.53
Customer Deposits	-	-	-	3,975,958.27	-	3,975,958.27
Accrued Vacation, Sick Leave & Workers Comp.	-	164,805.88	150,636.46	661,652.75	16,130.35	993,225.44
Deferred Gain / Loss - Refunding Bonds	(66,134.29)	(65,148.58)	(32,417.34)	(781,571.11)	-	(945,271.32)
Original Issue Premium/Discount (Refunding Bonds)	85,531.34	1,253,742.74	38,660.62	6,034,800.05	-	7,412,734.75
General Obligation Bonds Payable	733,341.50	5,854,571.34	378,181.59	47,018,050.17	-	53,984,144.60
Revenue Bonds Payable	-	6,335,085.71	-	11,374,914.29	-	17,710,000.00
Long-Term Leases, Notes, and Contracts Payable	-	51,421.09	51,421.10	536,294.07	-	639,136.26
	<u>\$ 1,381,945.37</u>	<u>14,649,941.93</u>	<u>1,393,660.78</u>	<u>81,171,670.87</u>	<u>36,419.88</u>	<u>98,633,638.83</u>
Net Assets						
Contributed Capital	\$ 4,228,856.78	4,676,282.92	1,340,510.58	13,721,622.53	337,248.59	24,304,521.40
Retained Earnings:						
Restricted for Investment in Fixed Assets	\$ 48,369,807.43	27,487,095.78	37,866,875.94	119,618,033.09	5,432,550.31	238,774,362.55
Restricted for Incomplete Projects	8,019,491.21	4,428,587.21	14,684,837.18	3,695,612.63	591,646.31	31,420,174.54
Restricted for Subsequent Expenses	2,918,608.23	5,924,876.64	7,312.41	1,812,197.80	2,265.58	10,665,260.66
Net Pension Assets	241.00	437.00	339.00	1,270.00	52.00	2,339.00
Deferred Outflows - Pension	204,863.00	370,729.00	287,487.00	1,077,328.00	44,446.00	1,984,853.00
Unrestricted	(1,485,773.11)	445,868.43	(1,297,040.46)	10,488,768.49	1,296,153.56	9,447,976.91
Total Retained Earnings	<u>\$ 57,822,374.76</u>	<u>38,286,865.06</u>	<u>51,262,324.07</u>	<u>135,615,882.01</u>	<u>7,322,667.76</u>	<u>290,310,113.66</u>
	<u>\$ 62,051,231.54</u>	<u>42,963,147.98</u>	<u>52,602,834.65</u>	<u>149,337,504.54</u>	<u>7,659,916.35</u>	<u>314,614,635.06</u>
	<u>\$ 63,433,176.91</u>	<u>57,613,089.91</u>	<u>53,996,495.43</u>	<u>230,509,175.41</u>	<u>7,696,336.23</u>	<u>413,248,273.89</u>

CITY OF DANVILLE
UTILITY FUNDS
COMBINING STATEMENT OF REVENUES, EXPENSES,
AND CHANGES IN FUND NET ASSETS
FOR THE PERIOD ENDED AUGUST 31, 2025

	<u>WASTEWATER</u>	<u>WATER</u>	<u>GAS</u>	<u>ELECTRIC</u>	<u>TELECOM</u>	<u>AUGUST 31, 2025</u>
Operating revenues:						
Charges for Services	\$ 1,724,651.24	1,666,406.45	1,459,089.50	26,455,765.16	134,896.61	31,440,808.96
Operating Expenses:						
Purchased Services	\$ -	-	1,273,328.77	19,295,040.37	8,455.22	20,576,824.36
Production	-	-	-	399.16	-	399.16
Transmission & Treatment	634,189.74	348,375.64	-	405,376.28	-	1,387,941.66
Engineering	-	46,903.56	53,064.26	308,437.72	-	408,405.54
Distribution	313,617.55	166,934.12	172,131.45	1,356,688.11	-	2,009,371.23
Service	17,121.68	34,841.44	12,881.92	-	-	64,845.04
Meters & Regulators	-	24,506.55	33,264.74	110,990.73	-	168,762.02
Administrative	368,893.08	632,561.18	474,525.67	2,465,675.24	127,485.09	4,069,140.26
Total Operating Expenses	\$ 1,333,822.05	1,254,122.49	2,019,196.81	23,942,607.61	135,940.31	28,685,689.27
Operating Income (Loss)	\$ 390,829.19	412,283.96	(560,107.31)	2,513,157.55	(1,043.70)	2,755,119.69
Non-Operating Revenues (Expenses):						
Jobbing Income (Loss)	6,796.45	366,889.17	191,633.47	305,261.90	(87.21)	870,493.78
Interest Income	42,873.52	46,264.68	73,605.47	63,502.65	7,902.20	234,148.52
Energy Efficiency Recovery	-	-	-	-	-	-
Gain (Loss) on Disposal of Property	-	-	575.00	24,771.69	-	25,346.69
Recoveries and Rebates	-	-	-	303.18	-	303.18
Interest Expense	(11,752.04)	(10,256.48)	(7,588.27)	(89,726.95)	-	(119,323.74)
Total Non-Operating Revenues (Expenses)	\$ 37,917.93	402,897.37	258,225.67	304,112.47	7,814.99	1,010,968.43
Income (Loss) Before Operating Transfers	\$ 428,747.12	815,181.33	(301,881.64)	2,817,270.02	6,771.29	3,766,088.12
Operating Transfers:						
Transfers In (Out)	(117,960.00)	(164,216.66)	(533,221.66)	(1,785,101.66)	(13,500.00)	(2,613,999.98)
Total Operating Transfers	\$ (117,960.00)	(164,216.66)	(533,221.66)	(1,785,101.66)	(13,500.00)	(2,613,999.98)
Net Income (Loss)	\$ 310,787.12	650,964.67	(835,103.30)	1,032,168.36	(6,728.71)	1,152,088.14
Net Assets - July 1, 2024, as restated	61,724,366.42	42,312,183.31	53,437,937.95	148,305,336.18	7,666,645.06	313,446,468.92
Net Income (Loss)	310,787.12	650,964.67	(835,103.30)	1,032,168.36	(6,728.71)	1,152,088.14
Contribution In Aid of Construction	16,078.00	-	-	-	-	16,078.00
Net Assets -June 30, 2025	\$ 62,051,231.54	42,963,147.98	52,602,834.65	149,337,504.54	7,659,916.35	314,614,635.06

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED AUGUST 31, 2025

WASTEWATER

	<u>ORIGINAL BUDGET 25-26</u>	<u>ADJUSTMENTS AND CARRYFORWARDS</u>	<u>CURRENT BUDGET 25-26</u>	<u>AUGUST 2025</u>	<u>PERCENT OF CURRENT BUDGET</u>	<u>AUGUST 2024</u>
OPERATING REVENUE	9,387,520.00		9,387,520.00	1,724,651.24	18.37%	1,658,555.90
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	4,405,190.00	32,618.55	4,437,808.55	634,189.74	14.29%	657,561.78
ENGINEERING	-		-	-		-
DISTRIBUTION	2,003,630.00		2,003,630.00	313,617.55	15.65%	476,664.65
SERVICE	184,920.00		184,920.00	17,121.68	9.26%	19,741.65
METERS & REGULATORS	-		-	-		-
DEPRECIATION	1,670,190.00		1,670,190.00	278,365.00	16.67%	327,895.00
BAD DEBT	40,000.00		40,000.00	14,354.49	35.89%	18,624.55
GENERAL & ADMINISTRATIVE	1,035,250.00		1,035,250.00	76,173.59	7.36%	139,827.69
TOTAL OPERATING EXPENSES	9,339,180.00	32,618.55	9,371,798.55	1,333,822.05	14.23%	1,640,315.32
OPERATING INCOME (LOSS)	48,340.00	(32,618.55)	15,721.45	390,829.19	2485.96%	18,240.58
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	54,200.00		54,200.00	42,873.52	79.10%	27,795.91
RECOVERIES AND REBATES	-		-	-		-
GAIN/LOSS ON DISPOSAL	-		-	-		1,451.00
JOBGING INCOME (LOSS)	36,050.00		36,050.00	6,796.45	18.85%	7,305.98
INTEREST ON LONG TERM INDEBTEDNESS	(127,780.00)		(127,780.00)	(11,752.04)	9.20%	(15,434.28)
NET INCOME (LOSS)	10,810.00	(32,618.55)	(21,808.55)	428,747.12	-1965.96%	39,359.19
OPERATING TRANSFERS IN (OUT)	(707,760.00)	-	(707,760.00)	(117,960.00)	16.67%	(117,626.66)
NET INCOME AFTER TRANSFERS	(696,950.00)	(32,618.55)	(729,568.55)	310,787.12	-42.60%	(78,267.47)
CONTRIBUTION IN AID	70,000.00		70,000.00	16,078.00	22.97%	
REGULAR CAPITAL MAINTENANCE	(1,575,600.00)	(590,830.75)	(2,166,430.75)	(195,390.26)	9.02%	
CAPITAL PROJECTS	-	(6,151,344.26)	(6,151,344.26)	(102,893.54)	1.67%	
DEBT SERVICE	(169,520.00)		(169,520.00)	(155,587.50)	91.78%	
DEPRECIATION	1,670,190.00		1,670,190.00	278,365.00	16.67%	

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED AUGUST 31, 2025

WATER

	<u>ORIGINAL BUDGET 25-26</u>	<u>ADJUSTMENTS AND CARRYFORWARDS</u>	<u>CURRENT BUDGET 25-26</u>	<u>AUGUST 2025</u>	<u>PERCENT OF CURRENT BUDGET</u>	<u>AUGUST 2024</u>
OPERATING REVENUE	9,264,850.00	4,201,000.00	13,465,850.00	1,666,406.45	12.38%	1,617,957.49
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	2,439,090.00	18,415.43	2,457,505.43	348,375.64	14.18%	325,297.96
ENGINEERING	391,490.00	16,506.25	407,996.25	46,903.56	11.50%	40,676.04
DISTRIBUTION	1,463,430.00	-	1,463,430.00	166,934.12	11.41%	155,251.45
SERVICE	223,640.00	-	223,640.00	34,841.44	15.58%	27,155.57
METERS & REGULATORS	159,440.00	-	159,440.00	24,506.55	15.37%	21,983.64
DEPRECIATION	1,442,130.00	-	1,442,130.00	240,354.98	16.67%	253,310.02
BAD DEBT	30,000.00	-	30,000.00	13,057.23	43.52%	16,561.22
GENERAL & ADMINISTRATIVE	2,769,525.00	76,617.63	2,846,142.63	379,148.97	13.32%	405,261.46
TOTAL OPERATING EXPENSES	8,918,745.00	111,539.31	9,030,284.31	1,254,122.49	13.89%	1,245,497.36
OPERATING INCOME (LOSS)	<u>346,105.00</u>	<u>4,089,460.69</u>	<u>4,435,565.69</u>	<u>412,283.96</u>	<u>9.29%</u>	<u>372,460.13</u>
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	103,300.00		103,300.00	46,264.68	44.79%	51,295.05
RECOVERIES AND REBATES	6,000.00		6,000.00	-	0.00%	-
GAIN/LOSS ON DISPOSAL	3,400.00		3,400.00	-	0.00%	-
JOBGING INCOME (LOSS)	744,365.00		744,365.00	366,889.17	49.29%	38,882.76
INTEREST ON LONG TERM INDEBTEDNESS	<u>(571,580.00)</u>		<u>(571,580.00)</u>	<u>(10,256.48)</u>	<u>1.79%</u>	<u>(13,470.12)</u>
NET INCOME (LOSS)	<u>631,590.00</u>	<u>4,089,460.69</u>	<u>4,721,050.69</u>	<u>815,181.33</u>	<u>17.27%</u>	<u>449,167.82</u>
OPERATING TRANSFERS IN (OUT)	<u>(985,300.00)</u>		<u>(985,300.00)</u>	<u>(164,216.66)</u>	<u>16.67%</u>	<u>(161,050.00)</u>
NET INCOME AFTER TRANSFERS	<u>(353,710.00)</u>	<u>4,089,460.69</u>	<u>3,735,750.69</u>	<u>650,964.67</u>	<u>17.43%</u>	<u>288,117.82</u>
CONTRIBUTION IN AID	-		-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(996,290.00)	(5,560.86)	(1,001,850.86)	(120,923.89)	12.07%	
CAPITAL PROJECTS	-	(4,201,000.00)	(4,201,000.00)	(653,339.76)	15.55%	
DEBT SERVICE	(516,610.00)		(516,610.00)	(135,787.50)	26.28%	
DEPRECIATION	1,442,130.00		1,442,130.00	240,354.98	16.67%	

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED AUGUST 31, 2025

GAS						
	ORIGINAL BUDGET 25-26	ADJUSTMENTS AND CARRYFORWARDS	CURRENT BUDGET 25-26	AUGUST 2025	PERCENT OF CURRENT BUDGET	AUGUST 2024
OPERATING REVENUE	19,864,170.00	10,052,738.00	29,916,908.00	1,459,089.50	4.88%	1,506,897.42
COST OF SALES						
PURCHASED SERVICES	12,875,000.00		12,875,000.00	1,273,328.77	9.89%	1,056,308.36
PRODUCTION	-		-	-		-
TOTAL COST OF SALES	12,875,000.00	-	12,875,000.00	1,273,328.77		1,056,308.36
GROSS PROFIT	6,989,170.00	10,052,738.00	17,041,908.00	185,760.73		450,589.06
GROSS PROFIT %	35.18%		56.96%	12.73%		29.90%
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	-		-	-		-
ENGINEERING	418,330.00	9,736.41	428,066.41	53,064.26	12.40%	40,832.61
DISTRIBUTION	1,400,310.00	-	1,400,310.00	172,131.45	12.29%	158,881.93
SERVICE	146,230.00	-	146,230.00	12,881.92	8.81%	7,601.60
METERS & REGULATORS	186,670.00	-	186,670.00	33,264.74	17.82%	30,442.28
DEPRECIATION	1,589,130.00	-	1,589,130.00	264,855.00	16.67%	263,016.68
BAD DEBT	60,000.00	-	60,000.00	31,406.92	52.34%	43,770.30
GENERAL & ADMINISTRATIVE	2,562,100.00	-	2,562,100.00	178,263.75	6.96%	362,090.57
TOTAL OPERATING EXPENSES	6,362,770.00	9,736.41	6,372,506.41	745,868.04	11.70%	906,635.97
OPERATING INCOME (LOSS)	626,400.00	10,043,001.59	10,669,401.59	(560,107.31)	-5.25%	(456,046.91)
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	114,700.00		114,700.00	73,605.47	64.17%	57,220.25
RECOVERIES AND REBATES	-		-	-	0.00%	180.08
GAIN/LOSS ON DISPOSAL	-		-	575.00	0.00%	-
JOBGING INCOME (LOSS)	283,780.00		283,780.00	191,633.47	67.53%	115,396.88
INTEREST ON LONG TERM INDEBTEDNESS	(46,580.00)		(46,580.00)	(7,588.27)	16.29%	(9,965.88)
NET INCOME (LOSS)	978,300.00	10,043,001.59	11,021,301.59	(301,881.64)	-2.74%	(293,215.58)
OPERATING TRANSFERS IN (OUT)	(2,074,330.00)		(2,074,330.00)	(533,221.66)	25.71%	(533,221.66)
NET INCOME AFTER TRANSFERS	(1,096,030.00)	10,043,001.59	8,946,971.59	(835,103.30)	-9.33%	(826,437.24)
CONTRIBUTION IN AID			-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(453,570.00)	(70,156.51)	(523,726.51)	(92,012.35)	17.57%	
CAPITAL PROJECTS	-	(14,398,618.23)	(14,398,618.23)	(145,495.21)	1.01%	
DEBT SERVICE	(103,110.00)		(103,110.00)	(100,462.50)	97.43%	
DEPRECIATION	1,589,130.00		1,589,130.00	264,855.00	16.67%	

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED AUGUST 31, 2025

ELECTRIC

	<u>ORIGINAL BUDGET 25-26</u>	<u>ADJUSTMENTS AND CARRYFORWARDS</u>	<u>CURRENT BUDGET 25-26</u>	<u>AUGUST 2025</u>	<u>PERCENT OF CURRENT BUDGET</u>	<u>AUGUST 2024</u>
OPERATING REVENUE	139,117,080.00	-	139,117,080.00	26,455,765.16	19.02%	23,906,033.19
COST OF SALES						
PURCHASED SERVICES	104,894,010.00	-	104,894,010.00	19,295,040.37	18.39%	17,347,114.78
PRODUCTION	-	-	-	399.16		-
TOTAL COST OF SALES	<u>104,894,010.00</u>	<u>-</u>	<u>104,894,010.00</u>	<u>19,295,439.53</u>		<u>17,347,114.78</u>
GROSS PROFIT	34,223,070.00	-	34,223,070.00	7,160,325.63		6,558,918.41
GROSS PROFIT %	24.60%		24.60%	27.07%		27.44%
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	2,060,660.00	67,251.00	2,127,911.00	405,376.28	19.05%	392,023.13
ENGINEERING	1,317,370.00	43,740.95	1,361,110.95	308,437.72	22.66%	134,614.72
DISTRIBUTION	6,750,560.00	992,758.05	7,743,318.05	1,356,688.11	17.52%	901,165.63
METERS & REGULATORS	599,180.00	-	599,180.00	110,990.73	18.52%	97,238.41
DEPRECIATION	8,150,650.00	-	8,150,650.00	1,358,441.66	16.67%	1,367,815.00
BAD DEBT	400,000.00	-	400,000.00	138,243.59	34.56%	191,739.79
GENERAL & ADMINISTRATIVE	<u>6,786,690.00</u>	<u>268,587.86</u>	<u>7,055,277.86</u>	<u>968,989.99</u>	<u>13.73%</u>	<u>1,099,911.52</u>
TOTAL OPERATING EXPENSES	26,065,110.00	1,372,337.86	27,437,447.86	4,647,168.08	16.94%	4,184,508.20
OPERATING INCOME (LOSS)	<u>8,157,960.00</u>	<u>(1,372,337.86)</u>	<u>6,785,622.14</u>	<u>2,513,157.55</u>	<u>37.04%</u>	<u>2,374,410.21</u>
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	500,000.00	-	500,000.00	63,502.65	12.70%	97,930.65
RECOVERIES AND REBATES	(10,000.00)	-	(10,000.00)	303.18	0.00%	547.97
GAIN/LOSS ON DISPOSAL	25,000.00	-	25,000.00	24,771.69	99.09%	2,175.00
JOBGING INCOME (LOSS)	2,888,190.00	(7,132.00)	2,881,058.00	305,261.90	10.60%	290,319.32
INTEREST ON LONG TERM INDEBTEDNESS	<u>(2,557,070.00)</u>	<u>-</u>	<u>(2,557,070.00)</u>	<u>(89,726.95)</u>	<u>3.51%</u>	<u>(111,169.30)</u>
NET INCOME (LOSS)	<u>9,004,080.00</u>	<u>(1,379,469.86)</u>	<u>7,624,610.14</u>	<u>2,817,270.02</u>	<u>36.95%</u>	<u>2,654,213.85</u>
OPERATING TRANSFERS IN (OUT)	<u>(6,585,610.00)</u>	<u>-</u>	<u>(6,585,610.00)</u>	<u>(1,785,101.66)</u>	<u>27.11%</u>	<u>(1,772,601.66)</u>
NET INCOME AFTER TRANSFERS	<u>2,418,470.00</u>	<u>(1,379,469.86)</u>	<u>1,039,000.14</u>	<u>1,032,168.36</u>	<u>99.34%</u>	<u>881,612.19</u>
CONTRIBUTION IN AID	-	-	-	-	0.00%	
FEDERAL AID - CAPITAL PROJECTS	-	-	-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(6,092,760.00)	(1,127,781.63)	(7,220,541.63)	(624,223.28)	8.65%	
CAPITAL PROJECTS	(26,910.00)	-	(26,910.00)	(2,900,705.72)	10779.29%	
DEBT SERVICE	(4,540,970.00)	-	(4,540,970.00)	(903,834.00)	19.90%	
DEPRECIATION	8,150,650.00	-	8,150,650.00	1,358,441.66	16.67%	

UTILITY FUNDS
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS - UNAUDITED
FOR THE PERIOD ENDED AUGUST 31, 2025

TELECOMMUNICATIONS

	<u>ORIGINAL BUDGET 25-26</u>	<u>ADJUSTMENTS AND CARRYFORWARDS</u>	<u>CURRENT BUDGET 25-26</u>	<u>AUGUST 2025</u>	<u>PERCENT OF CURRENT BUDGET</u>	<u>AUGUST 2024</u>
OPERATING REVENUE	853,270.00		853,270.00	134,896.61	15.81%	139,532.76
COST OF SALES						
PURCHASED SERVICES	70,000.00		70,000.00	8,455.22	12.08%	10,665.64
PRODUCTION	-		-	-		-
TOTAL COST OF SALES	<u>70,000.00</u>	<u>-</u>	<u>70,000.00</u>	<u>8,455.22</u>		<u>10,665.64</u>
GROSS PROFIT	783,270.00	-	783,270.00	126,441.39		128,867.12
GROSS PROFIT %	91.80%		91.80%	93.73%		92.36%
OPERATING EXPENSES						
TRANSMISSION & TREATMENT	-		-	-		-
ENGINEERING	-		-	-		-
DISTRIBUTION	-		-	-		-
SERVICE	-		-	-		-
METERS & REGULATORS	-		-	-		-
DEPRECIATION	445,170.00	-	445,170.00	74,195.00	16.67%	73,423.34
BAD DEBT	-		-	-		-
GENERAL & ADMINISTRATIVE	<u>517,530.00</u>	<u>265.54</u>	<u>517,795.54</u>	<u>53,290.09</u>	<u>10.29%</u>	<u>85,526.47</u>
TOTAL OPERATING EXPENSES	962,700.00	265.54	962,965.54	127,485.09	13.24%	158,949.81
OPERATING INCOME (LOSS)	<u>(179,430.00)</u>	<u>(265.54)</u>	<u>(179,695.54)</u>	<u>(1,043.70)</u>	<u>0.58%</u>	<u>(30,082.69)</u>
NON-OPERATING REVENUE (EXPENSE)						
INTEREST INCOME ON INVESTMENTS	9,900.00	-	9,900.00	7,902.20	79.82%	5,307.72
RECOVERIES AND REBATES	-	-	-	-		-
GAIN/LOSS ON DISPOSAL	-	-	-	-		-
JOBGING INCOME (LOSS)	700.00	-	700.00	(87.21)	-12.46%	2,153.97
INTEREST ON LONG TERM INDEBTEDNESS	-	-	-	-		-
NET INCOME (LOSS)	<u>(168,830.00)</u>	<u>(265.54)</u>	<u>(169,095.54)</u>	<u>6,771.29</u>	<u>-4.00%</u>	<u>(22,621.00)</u>
OPERATING TRANSFERS IN (OUT)	<u>(81,000.00)</u>		<u>(81,000.00)</u>	<u>(13,500.00)</u>	<u>16.67%</u>	<u>(13,500.00)</u>
NET INCOME AFTER TRANSFERS	<u>(249,830.00)</u>	<u>(265.54)</u>	<u>(250,095.54)</u>	<u>(6,728.71)</u>	<u>2.69%</u>	<u>(36,121.00)</u>
CONTRIBUTION IN AID	-		-	-	0.00%	
REGULAR CAPITAL MAINTENANCE	(149,780.00)	-	(149,780.00)	(37,710.45)	25.18%	
CAPITAL PROJECTS	-	(479,576.76)	(479,576.76)	-	0.00%	
DEPRECIATION	445,170.00	-	445,170.00	74,195.00	16.67%	

Mo Rate Applied						After PGAs are calculated, hard code them before reconciling the month		(Independent of Commod)	(Does not include Demand Recovery)			Commodity	Final
	WACOG	WACOG Plus Losses	Demand Rate Firm	Demand Rate Interruptible	Adjustments	PGA (f)	PGA (i)	Cum Over (Under) Demand Recovery Current FY	Monthly Commodity Cost	Monthly Commodity Recovered	Monthly Commodity Over (Under) Recovery	Recovery Balance Over (Under) +/- \$2,000,000	
Jun-25	\$ 4.38519	\$ 4.38519	\$ 2.15000	\$ -		\$ 5.17432	\$ 3.02432	\$ 10,273.69	\$ 305,994.69	\$ 414,687.01	\$ 108,692.33	\$ 1,558,813.39	Final
Jul-25	\$ 3.96358	\$ 3.96358	\$ -	\$ -	\$ -	\$ 3.46063	\$ 3.46063	\$ (310,169.04)	\$ 312,672.57	\$ 332,764.84	\$ 20,092.26	\$ 1,578,905.65	Final
Aug-25	\$ 4.09117	\$ 4.09262	\$ 0.25000	\$ -	\$ -	\$ 3.91448	\$ 3.66448	\$ (623,057.37)	\$ 319,778.92	\$ 415,523.43	\$ 95,744.51	\$ 1,674,650.16	Final
Sep-25	\$ 3.30003	\$ 3.30003	\$ 0.35000	\$ -	\$ -	\$ 3.65003	\$ 3.30003	\$ (921,533.51)	\$ 340,407.92	\$ 461,434.85	\$ 121,026.94	\$ 1,795,677.10	Est
Oct-25	\$ 3.92325	\$ 3.92325	\$ 0.45000	\$ -	\$ -	\$ 4.37325	\$ 3.92325	\$ (1,224,465.67)	\$ 522,924.71	\$ 571,360.93	\$ 48,436.22	\$ 1,844,113.32	Est
Nov-25	\$ 3.25790	\$ 3.25790	\$ 3.35000	\$ -	\$ -	\$ 6.60790	\$ 3.25790	\$ (1,241,260.90)	\$ 771,664.67	\$ 728,338.86	\$ (43,325.81)	\$ 1,800,787.51	Est
Dec-25	\$ 3.64699	\$ 3.64699	\$ 3.50000	\$ -	\$ -	\$ 7.14699	\$ 3.64699	\$ (907,934.77)	\$ 1,269,868.10	\$ 1,144,384.73	\$ (125,483.36)	\$ 1,675,304.15	Est
Jan-26	\$ 3.91524	\$ 3.91524	\$ 3.50000	\$ -	\$ -	\$ 7.41524	\$ 3.91524	\$ (303,865.78)	\$ 1,723,609.34	\$ 1,562,808.27	\$ (160,801.07)	\$ 1,514,503.07	Est
Feb-26	\$ 3.83762	\$ 3.83762	\$ 3.50000	\$ -	\$ -	\$ 7.33762	\$ 3.83762	\$ 399,341.11	\$ 1,224,977.02	\$ 1,727,830.35	\$ 502,853.33	\$ 2,017,356.40	Est
Mar-26	\$ 3.43557	\$ 3.43557	\$ 3.50000	\$ -	\$ -	\$ 6.93557	\$ 3.43557	\$ 755,118.35	\$ 811,780.70	\$ 1,225,081.21	\$ 413,300.52	\$ 2,430,656.92	Est
Apr-26	\$ 4.60775	\$ 4.60775	\$ 2.00000	\$ -	\$ -	\$ 6.60775	\$ 4.60775	\$ 660,037.51	\$ 494,412.39	\$ 1,118,246.41	\$ 623,834.02	\$ 3,054,490.94	Est
May-26	\$ 3.71451	\$ 3.71451	\$ -	\$ -	\$ -	\$ 3.71451	\$ 3.71451	\$ 339,236.74	\$ 397,452.57	\$ 727,133.91	\$ 329,681.34	\$ 3,384,172.27	Est
Jun-26	\$ 3.87284	\$ 3.87284	\$ -	\$ -	\$ -	\$ 3.87284	\$ 3.87284	\$ 30,098.91	\$ 340,809.92	\$ 685,657.28	\$ 344,847.36	\$ 3,729,019.63	Est

BILLING MONTH	TOTAL POWER COST	HLF POWER COST	NON-HLF POWER COST	TOTAL kWh SALES	HLF kWh SALES	NON-HLF kWh SALES	PCA / kWh	POWER COST / kWh RECOVERED IN BASE RATE	TOTAL POWER COST / kWh RECOVERED	NON-HLF POWER COST RECOVERED	NON-HLF POWER COST OVER / (UNDER) RECOVERY	ADJUSTMNTS	CUMULATIVE POWER COST RECOVERY NON-HLF CUSTOMERS (+ / - \$4,000,000)	
Jun-25	\$ 10,042,672.32	\$ 1,844,404.57	\$ 8,198,267.75	77,394,378	14,214,000	63,180,378	\$0.020000	\$0.086200	\$0.106200	\$ 6,709,756.14	\$ (1,488,511.61)		\$ 21,136.92	ACTUAL
Jul-25	\$ 10,374,088.11	\$ 1,462,869.03	\$ 8,911,219.08	99,770,361	14,068,800	85,701,561	\$0.010000	\$0.086200	\$0.096200	\$ 8,244,490.17	\$ (666,728.91)		\$ (645,592.00)	ACTUAL
Aug-25	\$ 8,911,168.27	\$ 1,263,099.36	\$ 7,648,068.91	102,878,858	14,582,400	88,296,458	\$0.020000	\$0.086200	\$0.106200	\$ 9,377,083.84	\$ 1,729,014.93		\$ 1,083,422.94	ACTUAL
Sep-25	\$ 7,890,273.99	\$ 1,198,017.26	\$ 6,692,256.73	86,525,685	13,137,600	73,388,085	\$0.025000	\$0.086200	\$0.111200	\$ 8,160,755.01	\$ 1,468,498.28		\$ 2,551,921.22	PROJECTED
Oct-25	\$ 7,970,416.28	\$ 1,474,349.74	\$ 6,496,066.54	70,040,853	12,956,000	57,084,853	\$0.030000	\$0.086200	\$0.116200	\$ 6,633,259.92	\$ 137,193.38		\$ 2,689,114.60	PROJECTED
Nov-25	\$ 7,971,568.54	\$ 1,456,440.57	\$ 6,515,127.96	66,925,595	12,227,600	54,697,995	\$0.035000	\$0.086200	\$0.121200	\$ 6,629,396.95	\$ 114,268.99		\$ 2,803,383.59	PROJECTED
Dec-25	\$ 8,695,541.06	\$ 1,328,155.83	\$ 7,367,385.22	77,229,343	11,796,000	65,433,343	\$0.030000	\$0.086200	\$0.116200	\$ 7,603,354.46	\$ 235,969.24		\$ 3,039,352.83	PROJECTED
Jan-26	\$ 11,172,375.58	\$ 1,445,305.64	\$ 9,727,069.94	89,694,045	11,603,200	78,090,845	\$0.010000	\$0.086200	\$0.096200	\$ 7,512,339.25	\$ (2,214,730.69)		\$ 824,622.14	PROJECTED
Feb-26	\$ 9,443,826.36	\$ 1,346,927.76	\$ 8,096,898.60	90,138,340	12,856,000	77,282,340	\$0.005000	\$0.086200	\$0.091200	\$ 7,048,149.38	\$ (1,048,749.22)		\$ (224,127.08)	PROJECTED
Mar-26	\$ 8,290,306.12	\$ 1,345,453.93	\$ 6,944,852.19	71,924,488	11,672,800	60,251,688	\$0.025000	\$0.086200	\$0.111200	\$ 6,699,987.70	\$ (244,864.49)		\$ (468,991.57)	PROJECTED
Apr-26	\$ 8,134,688.84	\$ 1,452,565.13	\$ 6,682,123.71	69,319,562	12,378,000	56,941,562	\$0.040000	\$0.086200	\$0.126200	\$ 7,186,025.12	\$ 503,901.41		\$ 34,909.84	PROJECTED
May-26	\$ 8,110,703.92	\$ 1,487,302.22	\$ 6,623,401.69	65,197,463	11,955,600	53,241,863	\$0.045000	\$0.086200	\$0.131200	\$ 6,985,332.43	\$ 361,930.74		\$ 396,840.58	PROJECTED
Jun-26	\$ 9,362,644.68	\$ 1,664,470.58	\$ 7,698,174.10	72,566,982	12,900,800	59,666,182	\$0.020000	\$0.086200	\$0.106200	\$ 6,336,548.53	\$ (1,361,625.57)		\$ (964,784.99)	PROJECTED



STAFF REPORT

DATE: October 27, 2025
TO: Danville Utility Commission
FROM:
RE: Presentation from CPower on the City's Electric Demand Response Program

Bill Oosterom, CPower, will present information on the City's demand response program at the October 27th Danville Utility Commission meeting. Demand response is a program that encourages consumers to shift or reduce electric load during extreme peak events. Several Danville Utilities customers have been part of this program for over 10 years and have financially benefited from the program while lowering demand and increasing reliability during extreme peak events.

ATTACHMENTS

1. Danville Utilities_102725

Danville Utilities Commission Meeting Demand Response Program

October 27, 2025



Discussion Topics

- Introduction of CPower – Curtailment Service Provider
- PJM Capacity Demand Response Overview
- Danville Utilities/CPower relationship
 - Historical Results
 - Curtailments vs Performance
 - Revenues Earned
- Questions?

Who is CPower?

We unlock the full value of DERs to strengthen the grid when and where reliable, dispatchable resources are needed most.

~7.0 GW

at 30,000 sites across the US



100s of DER, channel and technology partners, customers across all sectors

\$1B+

Paid out to customers since 2015



95% near perfect customer retention

375,000+

Customer CO2 Emissions Avoided in a Single Year



Equivalent to not burning
420,057,500+ lbs. of coal

Curtailment Service Provider – Role/Responsibilities

- Serves as the agent between the Program Participant and the Independent System Operator (ISO), who runs the demand response programs
- Specific responsibilities:
 - Acquisition of MWs from ISO to offer to Program Participants
 - Education as to program parameters, rules, and expectations
 - Identification/confirmation of Participant curtailment commitments
 - Engineering and Generator Reviews available
 - Enrollment submission to ISO
 - Notification/dispatch of either actual ISO-initiated curtailment events or test event, if applicable
 - Retrieval of kW usage information, post-event, for program compliance/settlement purposes
 - Provision of Performance Reports and payment of Program Revenues to Participants

Demand Response Overview

■ Definition

- Measurable reduction in electrical usage by customers in response to market conditions
- Customers participate in a curtailment program that provides an incentive to reduce load during critical periods

■ Benefits

- Provides a significant source of new revenue
- Helps ensure local electric grid reliability
- Benefits environment by reducing the need for new peaking power plants

“Demand response is one of many resources needed to satisfy the increasing demand for electricity in North America.”

- North American Electric Reliability Corp.

Who Can Participate?

MISO demand response programs allow for the participation of Commercial & Industrial customers only (i.e., no residential customers) across multiple vertical markets including, but not limited to, the following:

- Education (K-12 and Higher Education)
- Data Centers
- Government/Municipal
- Healthcare
- Industrial/Manufacturing
- Office Buildings
- Retail/Service
- Water/Wastewater

What Resources are used for Demand Response?



Lighting Reduction



AC Strategies



Backup Generation



Elevator Cycling

- Manual or Automatic Load Drop
- Energy Management Systems
- Load Shedding Schemes
- Lighting Control Schemes
- **Backup Generation**
- Ice Storage Systems

PJM Capacity Market Demand Response Program

Designed to prevent grid
failure/interruptions during periods
of high usage



2026-2027 PJM Capacity Market Program

Capacity Performance (Annual)

- June through October and the following May
 - 7 days/week between the hours of 10:00 am – 10:00 pm
- November through April
 - 7 days/week between the hours of 6:00 am – 9:00 pm
- Unlimited # of Events
- 12-hour maximum duration in the summer & 15-hour maximum duration in the winter

- Thirty (30) Minute Response (unless 1- or 2-hour Exemption is granted)
- 100 kW minimum commitment
- Two (2) Hour Test Event minimum, if no actual PJM-initiated events are called
- Events outside of parameters above will be communicated, but are voluntary
- Revenue forfeiture for non-compliance capped at the annual projected revenue amount (i.e.; no “out of pocket” penalty)



Historical Emergency Events

Year	# of Events	Event Duration	Years Total
2012	1 event	3 hours; Not all zones	3 hours total
2013	1 event	3.5 hours	3.5 hours total
2014	0 events	1 one-hour test event	1 one-hour test event
2015	0 events	1 one-hour test event	1 one-hour test event
2016	0 events	1 one-hour test event	1 one-hour test event
2017	0 events	1 one-hour test event	1 one-hour test event
2018	0 events	1 one-hour test event	1 one-hour test event
2019	0 events	1 one-hour test event	1 one-hour test event
2020	0 events	1 one-hour test event	1 one-hour test event
2021	0 events	1 one-hour test event	1 one-hour test event
2022	2 events	4.25 hours/14.5 hours	18.75 hours total
2023	0 events	1 two-hour test event	1 two-hour test event
2024	0 events	1 two-hour test event	1 two-hour test event
2025	4 events (Not all Participants)	25 hours	18 hours (To-Date)

2022 Winter Storm Elliott





PJM Capacity Program - Test Event Parameters

Two (2) Hour Test Event minimum, if no actual PJM-initiated events are called

- June-March; Monday – Friday; 11:00 am – 6:00 pm Eastern
- Summer or Winter, per zone, as determined by PJM
 - Anticipated that ½ of the PJM zones will be Summer tested, with the others to be Winter tested; Seasonal tests to alternate in future years
- Two (2) week advance notice window, then Day Ahead and Day Of notices

PJM Seasonal Test Notification Window Example

July 2023						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

-  PJM notification of the 2-week testing window
-  2-week testing window open
-  Day-ahead PJM notification of test day
-  Day of PJM test

2026-2027 Anticipated Seasonal Testing by Zone

- Summer Tested (June 2026 – October 2026)
 - AEP, ATSI, BGE, DAY, DPL, PECO, Penelec, PPL, PSEG, RECO
- Winter Tested (November 2026 – March 2027)
 - AECO, APS, ComEd, DEOK, DOM, DUQ, JCPL, MetEd, Pepco

PJM Capacity Market Program Payments

2026 – 2027 PJM Capacity Market program revenue projection for 1000 kW (1 MW) curtailment commitment (assuming full program compliance)

Capacity Performance Program <i>2026-2027 Program Year (6/1/26 through 5/31/27)</i>		
	1000 kW	
	\$ 49,740.88	

Danville Utilities (AMP) - CPower Relationship

- Danville Utilities (City of Danville) is a member of American Municipal Power (AMP), a non-profit corporation that owns and operates electric facilities with the purpose of providing generation, transmission and distribution of electric power and energy to its members.
- In 2014, CPower was chosen by AMP to offer demand response services to AMP Municipalities that opt into the program, and the agreement was recently renewed to extend through the 2026-2027 program year.
- Since 2015, current and past program participants served by Danville Utilities have enrolled over 73.3 MW and 30.8 MW in Summer and Winter curtailment commitments, respectively, to the PJM electric grid, provided an aggregate of 79.7 MW of curtailment performance, and earned over \$1.278M in program revenues.

Thank You!!!!



CPower Contacts

Bill Oosterom, Director of Sales, PJM/MISO

(610) 813-6366

(302) 250-3982 (Cell)

bill.oosterom@cpowercorp.com

Donna Karas, Director of Account Management, PJM/MISO

(610) 813-6362

(484) 459-4694 (Cell)

donna.karas@cpowercorp.com

Liz Rose, Account Manager, PJM/MISO

(443) 274-5410 (Cell)

elizabeth.rose@cpowercorp.com